

New Graduate Program – Associate Solutions Engineer



Start date: July 2019

Training Hub Location: Amsterdam, The Netherlands (first year)

Location after training: Milan, Italy

Why you will love Cisco:

We connect everything: people, processes, data, and things. We innovate everywhere, taking bold risks to shape the technologies that give you smart cities, connected cars and hospitals. Cisco didn't just build the Internet. We keep building it. We believe our innovation and our edge comes from our people.

- Ranked in the top 30 best places to work globally by both Fortune and LinkedIn, you'll be joining a world recognised brand with a great reputation.
- Cisco has a strong culture of openness, trust and fun. You'll be working with some of the best brains in the business in a supportive, connected and technologically advanced environment. Check out our People Deal manifesto!
- Our employees have great work-life balance and celebrate their birthdays on Cisco! This means that you will be able to take your own birthday day off and enjoy an extra day's holiday.
- Work for the benefit of everyone. All our employees receive 5 days a year to pursue voluntary causes they are passionate about through our 'Time2Give' initiative.
- We ensure you are recognised for your contribution to Cisco through bonus schemes and our reward program 'Connected Recognition'.

What You'll Do:

You'll be part of our Cisco Sales Associates Program (CSAP), an award-winning graduate training program for young talent aspiring to move into sales or engineering roles. For the first months of the program you'll learn about the latest technology advancements and how to position Cisco's architectures, solutions and products to our customers. During the second part of your CSAP year, you'll move into an engineering role as part of your on-the-job-experience within the Global Virtual Engineering (GVE) Team. You will be actively involved in sales opportunities and assigned to specific projects that align to your skill set.

The program, while challenging, will push you to become the best version of yourself. You'll be encouraged to pursue industry-standard certifications and be assessed and coached through customer simulations and on-the-job activities. We'll offer you a safe and fun environment to practice what you've learnt, all the while providing you with feedback to develop your potential. Thanks to this rigorous training plan, we've earned a strong reputation within our internal sales organization.

GVE is a multilevel technical presales organization, that provides software and systems engineering services to customers, partners, and internal Cisco sales employees. Upon graduating from the program, you'll be a Virtual Systems Engineer (VSE) where you'll ultimately accelerate your career into a Systems Engineer role and beyond. As a VSE you'll engage with our customers and partners as a trusted technology advisor. You'll work with Account Managers and together you'll position the benefits of our Cisco solutions to your customer, using our market-leading collaboration tools.

Who You'll Work With:

You'll train alongside incredibly talented individuals, like yourself, from different countries and diverse backgrounds. Early on, you'll make long-lasting friendships and belong to a rich human network that will support you through out your career. As a successful Associate Solutions Engineer (ASE), you'll expand your software and networking knowledge to collaborate with Cisco sales professionals and provide technical solutions for our customers and partners. You'll learn from top experts and coaches in a unique classroom setting where we use our own 'state-of-the-art' collaboration technology. You'll

have your own mentor, a CSAP alumnus who's been in your shoes and will guide you in your first year. With a strong Cisco team committed to your success, you'll gain hands-on education and experience, while receiving an attractive salary and pursuing your career aspirations.

Who You Are:

- Technology enthusiast, who enjoys talking about innovation and always keeps up with the latest technology news.
- A strong communicator with the confidence to engage and talk to a wide range of people.
- View team collaboration as instrumental to achieving success.
- Enjoy looking at practical real life challenges and thinking creatively to solve them.
- Approach situations with an open and curious mind, taking on challenges with an eye for opportunity.

What You Need To Be Eligible:

- Graduate by the start date of the program, 28th of July 2019.
- Graduate from a relevant technical degree such as; Computer Science, Computer Engineering, Software Engineering, Electronics Engineering, Telecommunications Engineering, Cyber Security, Information Technology, Mathematics, Physics, Informatics, Data Science or similar.
- Fluent in English and Italian.
- Hold the right to live and work in the country that you are applying for, without future company sponsorship required. Student visas and temporary permits obtained on your own will not be acceptable.
- Willing to relocate for 12 months of training to hub. Visa assistance and relocation package to training hub will be provided as required.
- Willing to return to your country you applied for, unless otherwise required due to business needs.
- Knowledge and experience in software languages. C, C++, C#, Java or Python are desired.

Want To Learn More?

Click [HERE](#) for more information and sign up for our upcoming information sessions!

If you are interested by this opportunity, please apply online following this link:
<https://jobs.cisco.com/jobs/ProjectDetail/Associate-Solutions-Engineer-Bachelor-Master-Graduate-Italy/1237397?>

You can also contact the recruiter Anna Ballerand at aballera@cisco.com