

**FACULTY OF ECONOMICS  
DEPARTMENT OF MANAGEMENT**

**DOUBLE DEGREE PROGRAM BETWEEN  
“SAPIENZA” UNIVERSITA’ DI ROMA  
AND  
MOSCOW STATE INSTITUTE OF INTERNATIONAL RELATIONS (MGIMO)**

**CALL FOR APPLICATION RESERVED TO BUSINESS MANAGEMENT STUDENTS  
ACADEMIC YEAR 2019/2020**

### **1. ADMISSION REQUIREMENTS**

**Minimum admission requirements:** Students must have successfully completed a Bachelor Degree (180 ECTS) in Economics studies and must be regularly enrolled in the first year of the Masters Degree in Business Management

**Language requirements:** Students have to demonstrate their proficiency in English language (level C1 or equivalent). Accepted certificates are:

- TOEFL: Test score of 87 or more
- IELTS (Academic module): minimum score of 6.5
- TOEIC: 785(Listening/Reading 785, Speaking 160, Writing 150 (all 4 skills required))

### **2. DEGREE**

Upon successful completion of the Program requirements (120 ECTS), two separate diplomas will be conferred to the student according to the local regulations:

- The degree from MGIMO shall be a Master in “International Business”
- The diploma from Sapienza University of Rome shall be a “Laurea Magistrale” in Management delle imprese (Business Management)

### **3. STRUCTURE OF THE DOUBLE DEGREE**

**3.1** All the students enrolled in the Program from both institutions will attend the Master in International Business MA Program at MGIMO and the Laurea Magistrale in Management delle imprese (Business Management) at Sapienza.

**3.2** For Sapienza Students the duration of mobility is two semesters (1<sup>st</sup> semester and 2<sup>nd</sup> semester of the 2<sup>nd</sup> year).

**3.3** Before departure, students must have passed the exams of the first semester according to the indications that will be provided by the Study Program Coordinator.

**3.4** Exams taken at the host university will be recognized only if they correspond to those reported in the Learning Agreement and correspond to the subjects indicated in the following tables.



1 <sup>st</sup> year			
Strategic management	9	Corporate finance	3
		Administrative consulting	2
		Regulation of business activity: world experience	2
		Management of operations on the stock exchange	1
		Modern technologies of innovative management	1
Performance measurement	9	Financial management: practical work (business game)	2
		International insurance business	2
		Bases of Audit	2
Applied statistic	9	Applied statistic	9
Industrial economics and policy	6	Comparative economy	2
		Economy of the USA	2
		Extracurricular Workshops & Field Work	2
Leadership and organizational change	9	Corporate Accounting	2
		Theory of the Organization and Organizational behavior	2
		The International Integrated Logistics	3
		Administrative Economics	2
Managerial economics	6	Managerial economics	6
Competition law and regulation	9	Competition law and regulation	9
International marketing management	6	International Marketing	3
		Extracurricular Workshops & Field Work	3
<i>Total ECTS</i>	<i>60</i>	<i>Total ECTS</i>	<i>60</i>
2 <sup>nd</sup> year			
Entrepreneurship and new ventures finance	9	Internet-Marketing	3
		Russia in the International Economic Development	3
		Legal Environment of Entrepreneurship in Russia	3
Business Intelligence or Family business: Ownership, governance, and management	9	Global digital economy	3
		Hi-tech business in official development assistance	3
		Extracurricular Workshops & Field Work	3

Strategies for business growth or Disclosure, governance, and capital markets	6	Entrepreneurship in Russia Geopolitical Aspects of Russian Development	3 3
Further activities for the job market	6	Extracurricular Workshops & Field Work	9
One elective course chosen by the student	9	Foreign Language	9
Dissertation	18	Independent Research (Master thesis preparation) State Exam on Foreign language (June) State Exam on the Program (June) Thesis Defense Extracurricular Workshops & Field Work	8 2 3 3 2
<i>Total ECTS</i>	<i>60</i>	<i>Total ECTS</i>	<i>60</i>
<b>Total</b>	<b>120</b>	<b>Total</b>	<b>120</b>

#### 4. FEES

**4.1** Registration and tuition fees will be paid to Sapienza University.

**4.2** Participation in the Double Degree Program is subject to the regular payment of fees.

**4.3** Travel, living and other costs in the host Country, as well as those relating to the necessary insurance and study visas, are entirely borne by the students.

#### 5. NUMBER OF OPEN POSITIONS

The maximum number of students that will participate in the Program will be **three (3)**?

#### 6. APPLICATION AND DEADLINE

The application (Annex 1 with the required attachments) must be send by e-mail to the following address [Manimp.lm77@uniroma1.it](mailto:Manimp.lm77@uniroma1.it)

The subject of the email must be indicated: **CALL FOR APPLICATION\_MGIMO 2020**

**Deadline: 20<sup>th</sup> January 2020**

#### 7. SELECTION

**7.1** The applications are evaluated by a Commission chaired by the President of the Study Course. The list of admitted students will be published on the study course website.

[https://web.uniroma1.it/dip\\_management/double-degrees/double-degrees](https://web.uniroma1.it/dip_management/double-degrees/double-degrees)

The selected candidates will be notified of the nomination and must confirm in writing the acceptance of the position.

**7.2** The selected students must provide for the documentation and permits required for departure and requested by the host Country (passport, visa, invitation letter, accommodation, etc.).

Students in mobility are required to independently ensure adequate health coverage during their stay abroad and travel insurance, in the manner of the host Country.

**Sapienza University isn't responsible and doesn't provide assistance for the completion of the above practices, which are the exclusive responsibility of the student.**

## 8. STUDENTS' RIGHT AND DUTIES

**8.1** All Program participants must meet the requirements established by NIU and Sapienza and will be subject to the academic and student regulations, policies and procedures of each institution while there in enrolled. Students participating in the Program shall be granted full access to both institutions' facilities (such as Library, Laboratories, etc.) during their studies.

## 9. SCHOLARSHIP

The selected students can benefit for a scholarship provided by the Sapienza International Office.

**Students can take advantage of scholarship only once for each cycle of studies. The scholarship is not cumulative with other grants.**

If selected, the student will still be able to participate in the Double Degree Program even if he is not entitled to the grant.

For further information <https://www.uniroma1.it/it/pagina/borse-accordi-bilaterali>

## 10. INFORMATION

[https://web.uniroma1.it/dip\\_management/double-degrees/double-degrees](https://web.uniroma1.it/dip_management/double-degrees/double-degrees)

## 11. CONTACTS

Director of the Master Program in Business Management	Prof.ssa Donatella Strangio <a href="mailto:donatella.strangio@uniroma1.it">donatella.strangio@uniroma1.it</a>
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Educational Affairs Coordinator	Dott.ssa Luana Gallotta <a href="mailto:luana.gallotta@uniroma1.it">luana.gallotta@uniroma1.it</a>
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Rome, 19<sup>th</sup> December 2019

The Director of Master  
Prof.ssa Donatella Strangio

## Annex 1

To the Director  
Laurea Magistrale in Management delle Imprese –  
Business Management  
Via del Castro Laurenziano, 9  
00161 – Roma  
c.a. prof.ssa Donatella Strangio  
manimp.lm77@uniroma1

I, the undersigned ....., Place of birth  
....., Date of birth .....  
....., Place of residence .....  
Province (if in Italy) .....Country (if other than Italy) ..... Address  
..... Postcode .....

### HEREBY APPLY FOR ADMISSION

to the competition announcement for the nomination of students to participate in the double degree program established between Sapienza, University of Rome and Moscow State Institute of International Relations (MGIMO University).

In accordance with art. 76, D.P.R. 445/2000, in full awareness that any untruthful statement made herein will entail sanctions laid down in the criminal code, under my own personal responsibility, I, the undersigned, declare:

a) tax identification number or national identification number:

.....;

b) current address for the purposes of this application:

City....., n. ...., street (district, square etc.)

.....,

postcode ....., province (if in Italy)

..... country (if other than Italy)

....., tel. ....,

e-mail .....

c) citizenship .....

d) to be enrolled at Sapienza University with matricula number.....;

e) to have a clean criminal record, otherwise in case of criminal conviction, specify details of judgements .....

f) not to have pending lawsuits or to have the following pending lawsuits .....;

g) to enjoy full rights as citizen of.....;

h) to authorize the Department of Management of Sapienza University of Rome to process personal data in accordance with GDPR 679/2016;



I, the undersigned, attach to the application:

- 1) One copy of the transcript of records (with details of exams and grades);
- 2) One copy of the language certificate for proof of English (e.g., TOEFL; TOEIC; IELTS);
- 3) Detailed CV including photo;
- 4) Documents and qualifications deemed relevant to the purposes of the selection procedure;
- 5) A photocopy of tax identification number or national identification number (applicable to foreign citizens) and of a valid identity document.

Date, .....

Signature .....