



SAPIENZA
UNIVERSITÀ DI ROMA



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UNIVERSITÀ DI ROMA



**Northern Illinois
University**

**FACULTY OF ECONOMICS
DEPARTMENT OF MANAGEMENT**

**DOUBLE DEGREE PROGRAM BETWEEN
“SAPIENZA” UNIVERSITA’ DI ROMA
AND
NORTHERN ILLINOIS UNIVERSITY – COLLEGE OF BUSINESS – CHICAGO (USA)**

CALL FOR APPLICATION RESERVED TO BUSINESS MANAGEMENT STUDENTS

ACADEMIC YEAR 2019/2020

1. ADMISSION REQUIREMENTS

Minimum admission requirements: Students must have successfully completed a Bachelor Degree (180 ECTS) in Business Administration or Economics studies and must be regularly enrolled in the first year of the Masters Degree in Business Management

Language requirements: Students have to demonstrate their proficiency in English language (level C1 or equivalent). Accepted certificates are:

- TOEFL: Test score of 80 or more
- IELTS (Academic module): minimum score of 6.5

2. DEGREE

Upon successful completion of the Program requirements (120 ECTS), two separate diplomas will be conferred to the student according to the local regulations:

- The degree from NIU shall be a Master in “Business Administration”
- The diploma from Sapienza University of Rome shall be a “Laurea Magistrale” in Management delle imprese (Business Management)

3. STRUCTURE OF THE DOUBLE DEGREE

3.1 All the students enrolled in the Program from both institutions will attend the Master in Business Administration program at NIU and the Laurea Magistrale in Management delle imprese (Business Management) at Sapienza.

3.2 For Sapienza Students the duration of mobility is two semesters (2nd semester of the 1st year; 1st semester of the 2nd year).

3.3 Before departure, students must have passed the exams of the first semester according to the indications that will be provided by the Study Program Coordinator.

3.4 Exams taken at the host university will be recognized only if they correspond to those reported in the Learning Agreement and correspond to the subjects indicated in the following tables.

First year, first semester

Courses at Sapienza	Courses recognized by NIU	CFU/ECTS
Strategic management	Managerial Concepts for Executives Overall Policy Analysis	9
Performance measurement	Information Systems Technology	9
Applied Statistics	Accounting Applications Managerial Accounting Controls	9
One exam chosen by students: - Disclosure governance and capital markets - Strategies for business growth	Strategies for business growth	6
Total CFU/ECTS		33

First year, second semester

Courses recognized by Sapienza	Courses at NIU	CFU/ECTS
Managerial economics	Managerial Accounting Concepts	6
Leadership and organizational change	Managing Individuals, Teams and Organizations	9
One exam chosen by students: - International finance - International marketing	Marketing Management	6
One exam chosen by students: - Industrial economics and policy - International marketing	Operations Analysis	6
Total CFU/ECTS		27

Second year, first semester

Courses recognized by Sapienza	Courses at NIU	CFU/ECTS
Entrepreneurship and new ventures finance	Financial Analysis	9
Competition law and market regulation	Strategies management and Policy	9
One exam chosen by students: - Business intelligence - Corporate Governance in family business	IS Technology	9
Total CFU/ECTS		27

Second year, second semester

Courses at Sapienza	Courses recognized by NIU	CFU/ECTS
One exam chosen by students*	One elective course	9
Other activities*	Business Consulting Project 1, 16. Business Consulting Project 2	3
Dissertation	Dissertation	18
Total CFU/ECTS		33

* Students can opt to take the marked courses at NIU.

4. FEES

- 4.1** Registration and tuition fees will be paid to Sapienza University.
4.2 Participation in the Double Degree Program is subject to the regular payment of fees.
4.3 Travel, living and other costs in the host Country, as well as those relating to the necessary insurance and study visas, are entirely borne by the students.

5. NUMBER OF OPEN POSITIONS

The number of students that will participate in the Program will be **two (2)**

6. APPLICATION AND DEADLINE

The application (Annex 1 with the required attachments) must be send by e-mail to the following address Manimp.lm77@uniroma1.it

The subject of the email must be indicated: **CALL FOR APPLICATION_NIU 2020**

Deadline: 4th November 2019

7. SELECTION

7.1 The applications are evaluated by a Commission chaired by the President of the Study Course.
 The list of admitted students will be published on the study course website.

https://web.uniroma1.it/dip_management/double-degrees/double-degrees

The selected candidates will be notified of the nomination and must confirm in writing the acceptance of the position.

7.2 The selected students must provide for the documentation and permits required for departure and requested by the host Country (passport, visa, invitation letter, accommodation, etc.).

Students in mobility are required to independently ensure adequate health coverage during their stay abroad and travel insurance, in the manner of the host Country.

Sapienza University isn't responsible and doesn't provide assistance for the completion of the above practices, which are the exclusive responsibility of the student.

8. STUDENTS' RIGHT AND DUTIES

8.1 All Program participants must meet the requirements established by NIU and Sapienza and will be subject to the academic and student regulations, policies and procedures of each institution while there in enrolled. Students participating in the Program shall be granted full access to both institutions' facilities (such as Library, Laboratories, etc.) during their studies.

9. SCHOLARSHIP

The selected students can benefit for a scholarship provided by the Sapienza International Office.

Students can take advantage of scholarship only once for each cycle of studies. The scholarship is not cumulative with other grants.

If selected, the student will still be able to participate in the Double Degree Program even if he is not entitled to the grant.

For further information <https://www.uniroma1.it/it/pagina/borse-accordi-bilaterali>

10. INFORMATION

https://web.uniroma1.it/dip_management/double-degrees/double-degrees

For further information, also on complementary costs such as health insurance and expenses in the United States, please visit:

<https://www.niu.edu/bursar/tuition/estimator.shtml>

<https://niu.edu/housing/halls/compare/index.shtml>

<https://niu.edu/iss/life-at-niu/banking.shtml>

<https://niu.edu/iss/life-at-niu/banking.shtml>

11. CONTACTS

Director of the Master Program in Business Management	Prof.ssa Donatella Strangio donatella.strangio@uniroma1.it
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Educational Affairs Coordinator	Dott.ssa Luana Gallotta luana.gallotta@uniroma1.it
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Rome, 22th October 2019

The Director of Master
Prof.ssa Donatella Strangio

Annex 1

To the Director
Laurea Magistrale in Management delle Imprese –
Business Management
Via del Castro Laurenziano, 9
00161 – Roma
c.a. prof.ssa Donatella Strangio
manimp.lm77@uniroma1

I, the undersigned, Place of birth
....., Date of birth
....., Place of residence
Province (if in Italy)Country (if other than Italy) Address
..... Postcode

HEREBY APPLY FOR ADMISSION

to the competition announcement for the nomination of students to participate in the double degree program established between Sapienza, University of Rome and Northern Illinois University.

In accordance with art. 76, D.P.R. 445/2000, in full awareness that any untruthful statement made herein will entail sanctions laid down in the criminal code, under my own personal responsibility, I, the undersigned, declare:

a) tax identification number or national identification number:

.....;

b) current address for the purposes of this application:

City....., n., street (district, square etc.)

.....,

postcode, province (if in Italy)

..... country (if other than Italy)

....., tel.,

e-mail

c) citizenship

d) to be enrolled at Sapienza University with matricula number.....;

e) to have a clean criminal record, otherwise in case of criminal conviction, specify details of judgements

f) not to have pending lawsuits or to have the following pending lawsuits
.....;

g) to enjoy full rights as citizen of.....;

h) to authorize the Department of Management of Sapienza University of Rome to process personal data in accordance with GDPR 679/2016;



I, the undersigned, attach to the application:

- 1) One copy of the transcript of records (with details of exams and grades);
- 2) One copy of the language certificate for proof of English (e.g., TOEFL; TOEIC; IELTS);
- 3) Detailed CV including photo;
- 4) Documents and qualifications deemed relevant to the purposes of the selection procedure;
- 5) A photocopy of tax identification number or national identification number (applicable to foreign citizens) and of a valid identity document.

Date,

Signature