

Decreto Rettore Università di Roma “La Sapienza” n. 2425/2022 del 05.08.2022

BERARDINO CESI

Curriculum Vitae

curriculum vitae, priva di dati di cui non è opportuna la pubblicazione (dati anagrafici, codice fiscale, numero di telefono, indirizzo mail, residenza anagrafica), redatta in modo da garantire la conformità del medesimo a quanto prescritto dall’art. 4 del Codice in materia di protezione dei dati personali e dall’art. 26 del D. Lgs. 14 marzo 2013, n. 33, al fine della pubblicazione, e contrassegnata per la destinazione “ai fini della pubblicazione”.

Place ROMA

Date 8-9-2022

Part II – Education

Type	Year	Institution	Notes (Degree, Experience,...)
University graduation	2011	University G. D’Annunzio Chieti	Laurea in Economia Politica
Post-graduate studies	2002	University of Rome Tor Vergata	Master in Economia ed Istituzioni
	2004	University of Louvain la Neuve	Master of Arts in Economics
PhD	2007	University of Rome Tor Vergata	PhD in Economics, specific fields: Industrial Organization and Public Economics
Specialty			
Pre-doctorate training			
Licensure 01			
Licensure 02			

Part III – Appointments

IIIA – Academic Appointments

Start	End	Institution	Position
2010	ongoing	University of Rome Tor Vergata	Ricercatore a Tempo Indeterminato
2010	2011	University of Bristol (UK)	Teaching Fellow in Economics
2009	2010	Roosevelt Academy (University College of the Utrecht University)	Assistant Professor in Microeconomics and Industrial Organization
2008	2009	University of Cergy Pontoise (dip. THEMA)	Post doctorate in Economics
2008	2008	University of Chieti Pescara	Research Fellow in Economics

IIIB – Other Appointments

Start	End	Institution	Position
2007	2008	Italian public procurement agency (Consip)	Economist at the Research Unit

Part IV – Teaching experience

2019 –	Microeconomics (Undergraduate)–Department of Economics and Finance, University of Rome Tor Vergata, Italy
2017 –	Economics of Procurement (Master SEIIC) – University of Torino & ANAC (National Anti-Corruption Authority)
2017 –	Industrial Economics (Undergraduate) – Catholic University of the Sacred Heart, Italy
2015 –	Public Economics (Master) –University of Rome Tor Vergata, Italy
2015 –	Economics of Public Contracts and Procurement (Various Courses) – SNA, Italy
2013 – 2015	Microeconomics (Master and PhD) – University of Rome Tor Vergata, Italy
2013 – 2014	Industrial Economics and Regulation (Undergraduate) – University of Rome Tor Vergata, Italy
2013	The Economics of Public Procurement (<u>Undegraduate</u> course in Public and Non Profit Management), University of Freiburg (Germany).
2011 – 2012	Topics in the theory of public goods and taxation (<u>Master & PhD</u>) – University of Rome Tor Vergata, Italy
2010 – 2011	Industrial Economics (Master) – University of Bristol, UK
2010 – 2011	Intermediate Microeconomics (Undergraduate) – University of Bristol, UK
2010 – 2011	Introduction to Microeconomics (Undergraduate) – University of Bristol, UK
2010 – 2011	Introduction to Econometrics and Statistics (Undergraduate) – University of Bristol, UK
2010	Public Good and Collective Action (<u>Master & PhD</u>) – University of Rome Tor Vergata, Italy
2010	Advanced Industrial Organization (Master & PhD), – Economic Department, University of Sassari, Italy
2009 – 2010	Intermediate Microeconomics & Industrial Organization, Roosevelt Academy, International Honors College of the University of Utrecht.
2008 – 2009	Economic Policy (undergraduate) –University of Rome Tor Vergata, <u>Scuola IAD</u> , Italy
2006 – 2008	Microeconomics and Introduction to Finance and Accounting (Undergraduate) – University of Rome La Sapienza, Italy

INSTITUTIONAL RESPONSABILITIES

2020 –	PhD Program Committee, University of Rome Tor Vergata, Italy
2020 –	Teaching Committee, Degree in Business Administration & Economics University of Rome Tor Vergata, Italy
2019 –	Responsible for Erasmus Program, MSc in European Economy and Business Law University of Rome Tor Vergata, Italy
2018 –	Master Teaching Committee, MSc in European Economy and Business Law University of Rome Tor Vergata, Italy
2015 – 2018	Master Teaching Committee, MSc Economic Theory and Institutions (MEI), University of Rome Tor Vergata, Italy
2014 – 2015	Equal Opportunities Commission, Department of Economics and Finance, University of Rome Tor Vergata, Italy

PROFESSIONAL INVOLVEMENTS

- Since 2018 Consultant (Procurement), Paradigma (s.p.a.), Italy
Application of Public Procurement Code, Anti-collusive design of private and public Procurement procedures. Audience: private and public procurement officers
- Since 2017 Consultant (Procurement), National Ministry of the Interior (National Fire Corps) Italy. Application of the Public Procurement Code. Most Economically Advantageous Tender (MEAT), evaluation criteria and design for economic and technical offers. Application of scoring rules. Support for the design of the EU-restricted public procurement procedure for the delivery of environmental sustainable restaurant service for the period 2018-2020 at the all-Italian stations. Preparation of the solicitation document. Strategic lots allocation to fight potential collusive behaviors arisen at the previous procedures
- 2018 Consultant (Procurement), Ministry of Sustainable Infrastructures and Mobility. Penal aspects in procurement and the security of public investments. Collusion in Procurement. Audience: public officers (architects, engineers, lawyers, economists)
- 2008 Consultant (Procurement), ACEA, Italy. Main Italian Operator in the sector of the integrated water service. Consultancy team, leader Giancarlo Spagnolo. Main task: development and implementation of a vendor rating system
- 2008 Consultant, Gerson Lehrman Group
- 2002 Intern, the Association of Italian Joint Stock Companies (Assonime), Rome, Italy

Part V - Society memberships, Awards and Honors

Fellowships

- 2015 – 2016 PhD Fellowship, University of Rome Tor Vergata, Italy
- 2003 Post Graduate Research Scholarship for abroad studies, University G. D’Annunzio, Chieti, Italy
- 1998 – 2001 Undergraduate Scholarship, University G. D’Annunzio, Chieti, Italy

Part VI - Funding Information [grants as PI-principal investigator or I-investigator]

Investigator for the following projects:

Grants: Project of National Interest

- 2019– 2022 PRIN (2017): Autonomous vehicles and new technologies in transport: market design and legal issues (code 201797Z7NP), PI: T. Valletti.
- 2008 PRIN (2008): New industrial policy and public-private interactions. Competition, Contracts and Framework Agreements in Regulation and Public Contracts” PI: T. Valletti.

Part VII – Research Activities

Keywords	Brief Description
Industrial Organization	Mergers, Collusion, Repeated Games, Dynamic Contracts, Relational Contracts, Public Competitive Procurement Procedures and Collusion, Health contracting
Procurement	
Applied Game Theory	
Contract Theory and Incentive schemes	

Quality enforcing
Heath contracting

Referee for: *Economics Bulletin*, *Economics E-Journal*, *Economia Pubblica*, *Economic and Social Research Council (ESRC)*, *Journal of Analytical and Institutional Economics*, *Journal of Economics & Management Strategy*, *Journal of Industrial and Business Economics*, *Journal of Public Procurement*, *Public Finance and Management*, *Public Management Review*

Part VIII – Summary of Scientific Achievements

Settore non bibliometrico (Area13)

Product type	Number	Data Base	Start	End
Papers [international] (numero di pubblicazioni nell' Area 13)	11	Scopus	2010	2022
Papers [national]				
Books [scientific]				
Books [teaching]				

Number of publications in “Fascia A (ASN)”: 5

Total Impact factor	3 (Scopus)
Total Citations	91 (Since 2017, Google Scholar)
Average Citations per Product	11
Hirsch (H) index	5 (Google Scholar)
Normalized H index*	0.42

*H index divided by the academic seniority.

Part IX– Selected Publications

List of the publications selected for the evaluation. For each publication report title, authors, reference data, journal IF (if applicable), citations, press/media release (if any).

2020 "Collusion in public procurement: the role of subcontracting", (with M. Lorusso) *Economia Politica-Journal of Analytical and Institutional Economics*, vol. 37(1), 251-265, April. IF (2021) 1.143

2019 "Transparency in repeated procurement: when hiding is better", (with A. Di Natale) *Economics Bulletin*, Vol. 39 (1), 14-23.

2019 "Corruption in environmental policy: the case of waste", (with A. D'Amato and M. Zoli) *Economia Politica-Journal of Analytical and Institutional Economics*, Vol 36 (1), 65-78. IF (2021) 1.143

2017 "Repeated Procurement with Unverifiable Quality: The case for Discriminatory Competitive Procedures", (with A. Iozzi and G. L. Albano) *Journal of Public Economics*, Vol. 145, 14-26, January. IF 2021-2022: 3.111

2016 "Local university supply and distance: a welfare analysis with centralized and decentralized tuition fees", (E. Carroni and D. Paolini) *Italian Economic Journal*, Vol. 2, issue 2, July, 239-252. IF 2021: 1.05

2014 "Peer group and Distance: when Widening University Participation is Better" (with. D. Paolini) *The Manchester School*, Vol. 82, 110-132. IF 2021: 1.063

2014 "The failures of collective action: a formal game-theoretic revisit of the Olson theory"; with S. Gorini. In: L. Castellucci (ed). *Government and the Environment. The role of the modern state in the face of global challenges*, pp 23-50. London-New York: Routledge Taylor & Francis Group.

2012 "Regulating unverifiable quality by fixed-price contracts", (with A. Iozzi and E. Valentini) the *B.E. Journal of Economic Analysis and Policy*, Vol. 12, n. 1, article 40. IF 2021: 0.98

2010 "Mergers under Endogenous Minimum Quality Standard: A note", *Economics Bulletin*, Vol. 30, n. 4, 3260-3266.

2010 "Public Investment and Education Inequality" the *IUP Journal of Public Finance*, Vol. 8, Nos. 4, November.

2010 "Local public education and childless voting: the arising of an "ends with the middle" coalition"; the *IUP Journal of Public Finance*, Vol. 8, Nos. 1 & 2, 74-102, February & May.

2010 "Horizontal Mergers: a solution of the Insiders Dilemma", *Bulletin of Economic Research*, Vol. 62, n. 2, 171-180. IF 2021: 0.888

WORK IN PROGRESS

"Does local cooperation improve public procurement performance? Evidence from Italian municipal consortia", (with G. Arachi, D. Assisi, M. Giuranno, and F. Russo)

"Relational Voluntary Agreements: how enforcing non-verifiable emissions", SEEDS Working Paper 08/2021 (with A. D'Amato), *Revise and Resubmit*.

"Teaching an old dog a new trick: reserve price and unverifiable quality in repeated procurement", (with A. Iozzi and G.L. Albano), *Cefims, Discussion Paper 166*, SOAS University of London, *Revise and Resubmit*.

"Unverifiable Quality in Procurement: the role of commitment and tie-breaking rules", (with A. Iozzi and G. L. Albano)

"Unverifiable Quality in Repeated Procurement with Cost Persistency", (with G.L. Albano, A. Iozzi, and A. Fabretti)

"Enforcing unverifiable quality in the health care system: pay-for-performance relational contract",
(with M. Buso, S. Coretti and G. Turati)

"Timing of advertising in the broadcasting market"

Bezohera Ceni

Roma 8.9.2022