

I am good at providing creative solutions and am a good analyzer of the situation. I can adapt to teams as well as deliver individually. Being in a start-up environment and working in a Business and strategy team for 3 years makes me a person exposed to multi-faced experience with my Manufacturing industry experience during my projects and internships.

TEJAS SINGRI KRISHNAMURTHY

EDUCATION

Sapienza University of Roma

Master's in Transport Systems Engineering

Rome, Italy

September 2021 - September 2023

Dr. Ambedkar Institute of Technology

Bachelor's in Industrial Engineering Management

Bengaluru, India

August 2014 - July 2018

CGPA – 8.15/10

EXPERIENCE

Research Center for Transport and Logistics (CTL)

Rome, Italy

Internship

July 2022 – November 2022

- Involved in International projects like Drive2theFuture and Advanced CCAM.
- Survey Data Analysis (Acceptability/Acceptance of AVs in Road/rail/marine/air).
- Road Safety Impact Assessment.
- Accident data analysis.

ONN Bikes (ONN Electric)

Bengaluru, India

Business and Strategy Associate

April 2019 – February 2021

- Market research: Competitor analysis, Product feedback research, App flow research, Community research, Demography research, Consumer behaviour analysis.
- Responsible for providing a better experience to the customers at ONN stations by implementing 5S methodology.
- Extensively focused on market research which acts as the position where I act as eyes and ears to the organization.
- Managing my superiors' online reputation which is imperative for the company's image.
- I was also on the recruiting committee for recruiting IIM graduates.
- Found a flaw in travel expense claims, to eradicate this I created a system called Travel management system and implemented it in the organization.
- Reporting and testing new e-bike prototypes.
- Documenting and creating standard usage procedures for the application used by partners.

ONN Bikes

Bengaluru, India

Business Development Associate

September 2018 – March 2019

- Locating feasible locations based on various demographics for people to pick and drop off bikes at their convenience.
- Opening new ONN stations and monitoring the performance of the stations.
- Events management and promotional activities, corporate and promotional events.

- Plan and implement BTL activities to support new products and services.
- Vendor management: identification of providers in the local markets, evaluation, negotiation for establishment of vendor's network.
- Analyse cost estimation for event execution and manage budget.
- Partnership and alliances with Supermarket chains, Hotel chains, Restaurants, Co-working places, co living places, etc.

ABB India Pvt Ltd

Bengaluru, India

Bachelor Thesis

January 2018 - May 2018

- Bachelor Thesis involving process and productivity improvement using Lean techniques like single-piece flow, Value Stream Map, and Production Levelling.

Bharat Fritz Werner

Bengaluru, India

Summer Internship

July 2017-August 2017

- Implementation of Six-Sigma in a CNC manufacturing line – DMAIC rule

Bharat Earth Movers Limited

Bengaluru, India

Project Intern

January 2017-April2017

- Material Flow Analysis and Inventory Management to improve productivity

COURSES

- Strategic management course from Indian Institute of Science (IISc), Bangalore.
- Technical Course – Internet of Things (Dept. of MSME in IISc) (June – 2017).
- Catia design course from SDS Institute, Bangalore.
- Creo design course from Acharya institute.

LANGUAGES and SKILLS

Skills: 1. SPSS statistical tool 2. Geographic Information System (QGIS) 3. CATIA Design software 4. Creo 5. Minitab.

Languages: English (C1 Level), Italian (A1 level), German (A1 Level), Kannada (Native)

EXTRA-CURRICULAR

Taekwondo – Black Belt

- Taekwondo Black belt holder certified by Kukkiwon, Korea.
- Gold medallist in university-level VTU Taekwondo Championship (2016)
- Silver medal in State level Taekwondo championship in 2015 and in 2018
- Bronze medallist in State level Taekwondo championship in 2016.
- Participated at the National level Taekwondo championship held at Haryana in 2017.

Volunteer

- Volunteering for festivals and other programs at ISKCON Temple, Bangalore.
- Volunteered and coordinated several Inter-college fest activities.

TVS Racing

- Level 1 Certification for Track racing conducted by TVS Racing Training School.
- Runner up of the Apache Racing Experience RTR 200 Class conducted by TVS Motors

Drone Pilot

- Consultant for Bharath drones PVT LTD.
- Collaboration with TVS Motor Company, Maruthi Suzuki and Radio Mirchi.

REFERENCES

Shobhit Saxena, Chief Business Officer (CBO), ONN Bikes, Bengaluru, India. Email: shobhit@onnbikes.com