



**Europass
Curriculum Vitae**



Personal information

First name(s) / Surname(s) **Francesca Bonsi Magnoni**

Address(es)

Telephone(s)

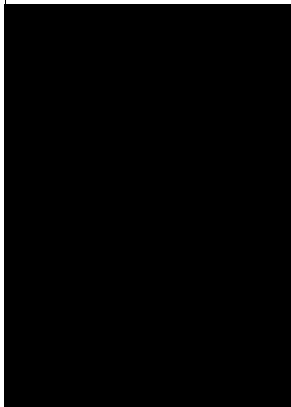
Fax(es)

E-mail

Nationality

Date of birth

Gender



Work experience

Dates	12/06/2018
Occupation or position held	Disability Manager
Main activities and responsibilities	collect the requests of colleagues with disabilities, to facilitate and activate the work of all those involved, promoting accessibility and avoiding any form of discrimination, define the inclusion strategy of people with disabilities
Name and address of employer	UniCredit Spa Milano
Dates	01/07/2016
Occupation or position held	Senior manager - Welfare & People Care
Main activities and responsibilities	Project manager on welfare services and programmes on well being
Name and address of employer	UniCredit Spa Milano
Dates	01/01/2014 – 30/06/2016
Occupation or position held	Head of Take Care and Behavioural Training for Network Italy
Main activities and responsibilities	Project learning program on behavioural competencies of Leadership Competency Model, project and deliver Take care activities to develop a work life balance culture
Name and address of employer	UniCredit Spa – Milan
Dates	01/12/2011 – 31/12/2013
Occupation or position held	Head of Learning Account team for Network Italy
Main activities and responsibilities	Manage Learning Activities in each Territory. Respect central rules and local needs. Enroll annual training. Defining Account activities of support
Name and address of employer	UniCredit Spa Bologna

01/06/2008 – 01/12/2011

Head of Managerial Training

Managerial training for Middle management through individual check up. Personal training path for each manager. Project courses and catalogue.

UniCredit Spa

Bologna

01/03/2006 – 01/06/2008

Coach ACC/ ICF

I enrolled Individual coaching sessions for UCI top management

UniCredit Spa

Bologna

01/06/2004 – 01/03/2006

Project Manager and Facilitator - Leadership for Results Program

To create a leadership culture based on Emotional Intelligence

UniCredit Spa

Bologna

02/02/2002 – 01/06/2004

Head of Mass Market Segment in Central Italy area

Develop central strategies in local area and define local activities to reach goals

Unicredit Banca Spa

Roma

23/05/2001 – 02/02/2002

Head of Personal Banking Segment in Emilia Romagna and Triveneto areas

Start up a new model based on segmentation of clients with focus to PB clients

Credito Italiano Spa

Bologna

01/04/1999 – 23/05/2001

Head of branch and Small Business Team manager

Manage a branch of 40 people and small business responsibility in Ferrara area

Credito Italiano

Ferrara

30/07/1996 – 01/04/1999

Head of Branch

Main Branch of the town (35 people)

Credito Italiano Spa

Bologna

01/02/1990 – 30/07/1996

High graduated program

The program matched academic theory to real working life to forge Credito Italiano future leaders.

Credito Italiano

01/02/1990

Hired in Credito Italiano

Roma

Education and training

Dates	12/02/2016		
Title of qualification awarded	Instructional design 3.0		
Principal subjects/occupational skills covered	Instructional designer		
Name and type of organisation providing education and training	WeMole – designers of training solutions		
	Years 2009/2010/2011		title of qualification awarded
	Develop Advisor in UniQuest generation 3-4-5		
	Develop advisor		
	UniManagement		
	31/03/2006		
	Coach		
	Coaching skill		Principal subjects/occupational skills covered
	International coaching Federation US		
	31/01/2005		
	Facilitator		
	Facilitation skills		
	Teleos leadership Institute, Philadelphia US		
			Principal subjects/occupational skills covered
	30/06/2002		
	Banking Financial Diploma		
	International Diploma in Banking		
	ABI – Associazione Bancaria Italiana		
	31/03/1990		
	Abilitazione Dottore Commercialista		
	Dottore		
	Repubblica Italiana, Roma		
	11/10/1989		
	Laurea in Economia e Commercio		
	Votazione 110 e lode		
	Università La Sapienza, Roma		
	07/1984		
	Diploma Liceo Linguistico Umanistico		Dates
	Votazione 56\60		Title of qualification awarded
	Istituto Gaetana Agnesi, Roma		Principal subjects/occupational skills covered
			Name and type of organisation providing education and training

Personal skills and competences	
Mother tongue(s)	Italian
Other language(s)	<ul style="list-style-type: none"> - English Language – C1/B2 - French Language - B2/B1 - Spanish Language - A2/A2
Social skills and competences	<ul style="list-style-type: none"> - Good interpersonal skills - Ability to work in a team and to interact with people, - Ability to communicate, motivates, inspire and build trust among colleagues and collaborators - Ability to work independently - Capacity to recognize and respect the beliefs, practices, cultures, traditions, principles and positions of others, to adapt to multicultural environments, gained through my work experience abroad - Good native communication skills implemented through my experience in Retail as Branch manager
Organisational skills and competences	<ul style="list-style-type: none"> - Leadership (currently responsible for a team of 8 people) - Strong organization, coordinating and communication skills within an interdisciplinary multi-tasking team. - Strong assessment skills in determining the success of a strategy to reach original goals, within the set time frame, resources and budget allocations. - Good experience in project or team management. - Ability to work under stress
Technical skills and competences	<ul style="list-style-type: none"> - Project manager and Facilitator
Computer skills and competences	<ul style="list-style-type: none"> - Good knowledge of Office Program (Word, Power point, Excel)
Artistic skills and competences	<ul style="list-style-type: none"> - I'm involved in an ongoing process of discovery, problem solving, discipline and refinement of skills in various art disciplines. Continuously striving to explore, innovate, improve, deepen, renew and refine my artistic expression.
Other skills and competences	<ul style="list-style-type: none"> - Agonistic tennis Player – C2 Ranking - Scuba Diving Licence
Driving licence	<ul style="list-style-type: none"> - Patente B