## CV Saverio Cavalcanti, LL.M.

Saverio Cavalcanti, born in Cosenza, 27 October 1982, E.: saverio.cavalcanti@gmail.com M.: +393334553235

## **CAREER**

**Since Sept. 2020**: Partner, Head of Technology, Media & Telecoms, Avvocati Associati Franzosi Dal Negro Setti.

**Apr. 2018 – Aug. 2020**: Managing Counsel, Dentons Europe, Milan / Rome offices, Intellectual Property & Technology.

May 2015 – Mar. 2018: Lawyer, DLA Piper Italy, Rome / Milan offices, Intellectual Property & Technology.

**Nov. 2014 – Apr. 2015**: Legal Counsel (on secondment) at Ubiquity S.r.l., Other Licensed Operator (OLO) providing SMS services mainly to banks and financial institutions.

**Jun. 2015 – Apr. 2015**: Associate at Legance – Avvocati Associati, Rome office, Telecommunications, Media and Technology, Antitrust/Regulatory areas.

**Apr. 2014 – Oct. 2015**: Research Fellow at "Il Foro Italiano" Law Review (comments on case-law, member of the editorial staff).

**Jun. 2013**: Internship at Herbert Smith Freehills LLP, London Office, Telecoms, Media & Technology / Competition, Regulation & Trade.

Apr. 2010: admission to the Italian Bar.

Mar. 2009 – Sept. 2013: Senior Associate at Portolano Colella Cavallo Studio Legale, Rome office, Telecommunications, Media & Technology; Antitrust/Regulatory.

<u>Areas of Practice:</u> Information Technology, Privacy and Data Protection, Media, Commercial Contracts, Copyright, Telecoms, E-Commerce, other regulated markets.

<u>Information Technology</u>: advising domestic and international customers on several aspects of regulatory and transactional IT law, including the following:

- drafting and negotiation of complex outsourcing contractual arrangements for the provision of SaaS, HaaS and PaaS services (both from customers' and providers' side);
- drafting and negotiation of software license and development agreements, terms and conditions B2B / B2C for the provision of IT services;
- regulatory advice concerning cybersecurity, PCI-DSS certifications, banking IT regulatory, outsourcing of insurance and banking IT functions.

<u>Data protection</u>: advising both domestic and multinational companies on data protection issues (definition and implementation of multi-jurisdiction privacy structures; administrative proceedings before the Italian Data Protection Authority; review for compliance with Italian Law of privacy policies of multinational companies; definition and implementation of international personal data transfer structures; etc.).

<u>Commercial contracts:</u> negotiation and drafting of commercial contracts, such as service agreements; agreements for the provision of bandwidth capacity between network operators and audio-visual media services providers; terms & conditions of sale of products/provision of services for both domestic and multinational web companies; terms & conditions of use of websites; etc.

<u>Telecoms:</u> advising both domestic and multinational clients on contractual and regulatory issues related to the provision of electronic communications services, including:

- a) Administrative proceedings before Italian Communications Authority and Italian Competition Authority;
- b) Drafting and negotiation of agreements for the hosting of MVNOs, interconnection agreements, ULL, etc.);
- c) Regulatory advice concerning telco-related issues (including counseling on National Numbering Plan, provision of electronic communications services, golden-power).

<u>Copyright:</u> advising both domestic and multinational companies in several aspects of soft-IP law, including drafting and negotiation of intellectual property rights license and sale and purchase agreements, drafting of advices both judicial and extra-judicial on the copyright infringement by ISP, drafting of advices on the joint-ownership of IP rights, drafting of advices concerning copyright neighbouring rights, representing both national and multinational clients in the relationship with the most important Italian collecting society (SIAE).

<u>Other regulated markets:</u> advising clients on regulatory issues also concerning other regulated markets (e.g., postal services, e-signatures services, IT-related public procurement).

**2007**: internship at the Drafting Office of the Senate of the Italian Republic. Coauthor of the following dossiers (among others): "Competition Assessment in Impact Assessment in the UK"; "Non-Departmental Public Bodies and Evaluation of the Civil Servants in the UK"; participation to the drafting (technical review of bills) activity.

## **STUDIES**

Oct. 2014: LL.M., Competition & Media Law, Queen Mary University of London. Modules: EU Competition Law, International and Comparative Competition Law, Media Law, Intellectual Property in Creative Industries. Dissertation: "EU Competition and Intellectual Property Rights: the EU Commission Technology Transfer Agreements Block Exemption Regulation".

Jul. 2011: attendance to the international summer program "Columbia Summer Program in American Law", Columbia Law School / Amsterdam Law School.

*Mar.* – *Apr.* 2009: Postgraduate course on Internet Law at "European School of Economics", Rome (Italy).

May 2009 - May 2014: research fellow at ICOM - Istituto Competitività.

2008: attendance, as winner of a scholarship, to the Master in Parliamentary Law "Silvano Tosi", post-graduate course at University of Florence. Co-author of the thesis "The Relationship Between Parliament and Government: a Comparative Study".

**2006**: Law Degree, 110/110 *cum laude*, "*La Sapienza*" University of Rome (exam average results: 29.91/30). Dissertation in corporate and commercial law ("*Abuse of rights granted to the holding companies*"), Supervisor Prof. Berardino Libonati.

2001 - 2006: "La Sapienza" University of Rome, School of Law.

2002 - 2003: Scholarship, Department of Roman Law at "La Sapienza" University of Rome.

**2000**: high school degree, 100/100 *magna cum laude*, Senior High School in classical studies ("*Liceo Classico*") Bernardino Telesio, Cosenza (Italy).

#### RANKINGS

Since 2018: Global Thought Leader (Data/TMT), Who's Who Legal

Since 2019: "Rising Star" – TMT and Data Protection, Legal 500

Since 2019: "Up and Coming" – Information Technology, Chambers Europe

# OTHER ACTIVITIES

**Since May 2015**: Pro Bono Legal Counsel for, *inter alia*, Unicef, ActionAid, SOS Telefono Azzurro Onlus, Fightthestroke, CSVNet.

Since Nov. 2015: Member of the Licensing Executives Society (LES).

**Since Nov. 2016**: Member of AIPPI (International Association Intellectual Property Professionals).

Oct. 2014 - May 2015: member of the editorial board of the TMT Focus of the online review www.federalismi.it.

**Since Jan. 2010**: Member of the Steering Committee of the blog/think-tank Media Laws – Laws and Policy of the Media in a Comparative Perspective (www.medialaws.eu).

**Since May 2009:** Research Fellow in Communications Law at ICOM – Institute for competitiveness.

Piano, History of Music, Harmony and Solfeggio Degree, Conservatory "Stanislao Giacomantonio", Cosenza (Italy).

# **LANGUAGES**

English (C2): excellent knowledge (writing / reading / speaking). IELTS certificate (2013, advanced). British Council.

French: (A2): basic knowledge.

# IT KNOWLEDGE

Mac / IOS / El Captain.

Excellent knowledge of Microsoft Office. Excellent knowledge of the browsers Google Chrome, Mozilla, Safari, Internet Explorer.

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