

CV Saverio Cavalcanti, LL.M.

CAREER

Since Sept. 2020: Partner, Head of Technology, Media & Telecoms, Avvocati Associati Franzosi Dal Negro Setti.

Apr. 2018 – Aug. 2020: Managing Counsel, Dentons Europe, Milan / Rome offices, Intellectual Property & Technology.

May 2015 – Mar. 2018: Lawyer, DLA Piper Italy, Rome / Milan offices, Intellectual Property & Technology.

Nov. 2014 – Apr. 2015: Legal Counsel (on secondment) at Ubiquity S.r.l., Other Licensed Operator (OLO) providing SMS services mainly to banks and financial institutions.

Jun. 2015 – Apr. 2015: Associate at Legance – Avvocati Associati, Rome office, Telecommunications, Media and Technology, Antitrust/Regulatory areas.

Apr. 2014 – Oct. 2015: Research Fellow at “Il Foro Italiano” Law Review (comments on case-law, member of the editorial staff).

Jun. 2013: Internship at Herbert Smith Freehills LLP, London Office, Telecoms, Media & Technology / Competition, Regulation & Trade.

Apr. 2010: admission to the Italian Bar.

Mar. 2009 – Sept. 2013: Senior Associate at Portolano Colella Cavallo Studio Legale, Rome office, Telecommunications, Media & Technology; Antitrust/Regulatory.

Areas of Practice: Information Technology, Privacy and Data Protection, Media, Commercial Contracts, Copyright, Telecoms, E-Commerce, other regulated markets.

Information Technology: advising domestic and international customers on several aspects of regulatory and transactional IT law, including the following:

- drafting and negotiation of complex outsourcing contractual arrangements for the provision of SaaS, HaaS and PaaS services (both from customers’ and providers’ side);
- drafting and negotiation of software license and development agreements, terms and conditions B2B / B2C for the provision of IT services;
- regulatory advice concerning cybersecurity, PCI-DSS certifications, banking IT regulatory, outsourcing of insurance and banking IT functions.

Data protection: advising both domestic and multinational companies on data protection issues (definition and implementation of multi-jurisdiction privacy structures; administrative proceedings before the Italian Data Protection Authority; review for compliance with Italian Law of privacy policies of multinational companies; definition and implementation of international personal data transfer structures; etc.).

Commercial contracts: negotiation and drafting of commercial contracts, such as service agreements; agreements for the provision of bandwidth capacity between network operators and audio-visual media services providers; terms & conditions of sale of products/provision of services for both domestic and multinational web companies; terms & conditions of use of websites; etc.

Telecoms: advising both domestic and multinational clients on contractual and regulatory issues related to the provision of electronic communications services, including:



- a) Administrative proceedings before Italian Communications Authority and Italian Competition Authority;
- b) Drafting and negotiation of agreements for the hosting of MVNOs, interconnection agreements, ULL, etc.);
- c) Regulatory advice concerning telco-related issues (including counseling on National Numbering Plan, provision of electronic communications services, golden-power).

Copyright: advising both domestic and multinational companies in several aspects of soft-IP law, including drafting and negotiation of intellectual property rights license and sale and purchase agreements, drafting of advices both judicial and extra-judicial on the copyright infringement by ISP, drafting of advices on the joint-ownership of IP rights, drafting of advices concerning copyright neighbouring rights, representing both national and multinational clients in the relationship with the most important Italian collecting society (SIAE).

Other regulated markets: advising clients on regulatory issues also concerning other regulated markets (e.g., postal services, e-signatures services, IT-related public procurement).

2007: internship at the Drafting Office of the Senate of the Italian Republic. Coauthor of the following dossiers (among others): “*Competition Assessment in Impact Assessment in the UK*”; “*Non-Departmental Public Bodies and Evaluation of the Civil Servants in the UK*”; participation to the drafting (technical review of bills) activity.



STUDIES

Oct. 2014: LL.M., Competition & Media Law, Queen Mary University of London. Modules: EU Competition Law, International and Comparative Competition Law, Media Law, Intellectual Property in Creative Industries. Dissertation: "*EU Competition and Intellectual Property Rights: the EU Commission Technology Transfer Agreements Block Exemption Regulation*".

Jul. 2011: attendance to the international summer program "*Columbia Summer Program in American Law*", Columbia Law School / Amsterdam Law School.

Mar. – Apr. 2009: Postgraduate course on Internet Law at "*European School of Economics*", Rome (Italy).

May 2009 – May 2014: research fellow at ICOM – *Istituto Competitività*.

2008: attendance, as winner of a scholarship, to the Master in Parliamentary Law "*Silvano Tosi*", post-graduate course at University of Florence. Co-author of the thesis "*The Relationship Between Parliament and Government: a Comparative Study*".

2006: Law Degree, 110/110 *cum laude*, "*La Sapienza*" University of Rome (exam average results: 29.91/30). Dissertation in corporate and commercial law ("*Abuse of rights granted to the holding companies*"), Supervisor Prof. Bernardino Libonati.

2001 - 2006: "*La Sapienza*" University of Rome, School of Law.

2002 - 2003: Scholarship, Department of Roman Law at "*La Sapienza*" University of Rome.

2000: high school degree, 100/100 *magna cum laude*, Senior High School in classical studies ("*Liceo Classico*") Bernardino Telesio, Cosenza (Italy).

RANKINGS

Since 2018: Leading Individual / Thought Leader (Data/TMT), Who's Who Legal

Since 2019: "*Rising Star*" – TMT and Data Protection, Legal 500

Since 2019: "*Up and Coming*" – Information Technology, Chambers Europe

OTHER ACTIVITIES

Since May 2015: Pro Bono Legal Counsel for, *inter alia*, Unicef, ActionAid, SOS Telefono Azzurro Onlus, Fightthestroke, CSVNet.

Since Nov. 2015: Member of the Licensing Executives Society (LES).

Since Nov. 2016: Member of AIPPI (International Association Intellectual Property Professionals).

Oct. 2014 - May 2015: member of the editorial board of the TMT Focus of the online review www.federalismi.it.

Since Jan. 2010: Member of the Steering Committee of the blog/think-tank Media Laws – Laws and Policy of the Media in a Comparative Perspective (www.medialaws.eu).

Since May 2009: Research Fellow in Communications Law at ICOM – Institute for competitiveness.

Piano, History of Music, Harmony and Solfeggio Degree, Conservatory "*Stanisloao Giacomantonio*", Cosenza (Italy).

LANGUAGES

English (C2): excellent knowledge (writing / reading / speaking). IELTS certificate (2013, advanced). British Council.

French: (A2): basic knowledge.

IT KNOWLEDGE

Mac / IOS / El Captain.

Excellent knowledge of Microsoft Office. Excellent knowledge of the browsers Google Chrome, Mozilla, Safari, Internet Explorer.

