

## PERSONAL INFORMATION

Giovanni SIMONETTI

## PERSONAL STATEMENT

**Senior Executive in the field of Aerospace Customer Services, MRO & Training acquired in more than 30 years of management experience. Professor and University coordinator in the field of aircraft maintenance since 20 years.**

In his career he developed many aircraft and components maintenance courses for different universities and aerospace industries, education programs in France and abroad such as: Engineering, Master, MBA degrees in different modes: classroom, seminars, E-learning, serious games.

PROFESSIONAL EXPERIENCE  
UNIVERSITY**2009– TODAY****Ecole Nationale de l'Aviation Civile (Toulouse, France)**

Professor in Aircraft Maintenance Management and Aviation Training at the Air Transport Department at the Ecole Nationale de l'Aviation Civile (ENAC Toulouse).

Lecturer at :

Moscow Aviation Institute (Russia)

Tsinghua University Beijing (China)

Institut supérieur de l'aéronautique et de l'espace (Toulouse, France)

University of Rome la Sapienza, Aerospace Engineering

Politecnico di Torino Aerospace Engineering

Politecnico di Milano Aerospace Engineering

**2007-2009****Luiss Business School (Rome, Italy)**

Professor, Member of the Scientific Committee and Coordinator of the international MBA in Aviation organized in cooperation between ENAC and Luiss Business School (Rome).

**2001-2006****La Sapienza University (Rome, Italy)**

Professor, Member of the Scientific Committee and Coordinator of the Air Transport Master in Aviation organized in cooperation between ENAC Toulouse and La Sapienza University (Rome) (become IATOM in 2007) .

## INDUSTRY

**01/01/2019 – TODAY****Flying Whales (heavy cargo airship project) Responsible of maintenance**

In charge of the definition of the maintenance strategy and to set up of the after sales organization in accordance with the latest methodology, technologies and standards.

**1/5/2014 - 30/9/2015****Piaggio Aerospace SVP Business Unit Customer Services & Training**

During this period, he reorganized the Customer Service and Training to improve the profitability and the customer satisfaction. He set up from scratch the Integrated Logistic Support and the Training organization for the new P 1HH RPAS developed by the company.

**1/1/08 – 28/2/2013****Superjet International S.p.A. – SVP Customer Service**

The Company is a Joint venture between Alenia Aeronautica (Finmeccanica Company) and Sukhoi, based in Venice for the sales, delivery and support of the regional aircraft Sukhoi SuperJet 100.

Worldwide responsible for the SSJ 100 Commercial Services, Training, Technical and Spares & Logistic Support. At Superjet International he has selected and organized from scratch a multicultural, multinational (13 nationalities) team of 200 aviation professionals with the mission to provide the SSJ 100 Customers with a competitive and innovative service insuring customer satisfaction and SSJ 100 sales. He set up and managed: the main activity in Venice providing Customers with 24/7 spares and engineering support, a Branch in Moscow with more than 50 Employees, a central warehouse in Frankfurt (in cooperation with Lufthansa Technik), a warehouse in Moscow and two fully certified training center in Venice and Moscow for a Budget of about 65 M Euro in 2012.

He actively participated to the set up of Superjet and Sukhoi Civil Aircraft Corporation companies and strategy.

**1/01/12 - 01/06/2012****Alenia Aeronautica, Finmeccanica company**

Responsible of Customer Services, in this position he coordinated the set-up of a new integrated organization to support all Alenia products.

**1/01/11 - 28/02/2013****Finmeccanica company**

Member of the Customer services working group and leader of Aviation sector with the aim to integrate aviation customer services activities.

**14/01/05 – 31/12/07****Nayak Aircraft Services Italy S.r.l. – CEO, Accountable manager and member of the board of the Nayak Holding.**

The company was founded on January 14<sup>th</sup>, 2005 to provide line maintenance services for the major international airlines in Italy and some other European countries under the umbrella of Nayak Germany. He was in charge of the start-up and consolidation of the business. He managed the company developing the activity, reaching in three years an headcount of more than 70 engineers and staff for a turnover of 7 M Euro and a profit of about 10%.

Today Nayak Italy is the most important independent aircraft maintenance provider in Italy.

**1/11/02 - 13/01/05****SAN S.r.l. – Commercial Manager and Deputy CEO**

Company certified EASA Part 145 to perform line and base maintenance on the aircraft Canadair CL 415 of the Italian Civil Protection.

During this period he assisted the new Company CEO (former General Manager of Pratt & Whitney Europe) in a deep reorganization with the goal of increasing efficiency and reducing cost to be more competitive in the international market. He was in charge of opened new business opportunity with the Citation Service Center and the line maintenance activity for Ryanair.

He was also responsible of the refurbishment of the hangar, shops and Offices.

**1/09/99 – 31/10/02****Vulcanair S.p.A. – Maintenance and Service Commercial Manager**

Company certified to design and manufacture General Aviation Aircraft with a unit for the maintenance of its products. Certified Easa Part 145 to perform Base and Line maintenance of the ATR 42 and 72

During this period He was responsible of all Commercial activity related to the

Aviation services and the Business Development, He was also responsible to certify and develop the maintenance unit for the ATR 42 and 72. He was responsible of more than 50 engineers and staff.

**1/03/92 – 30/08/99**

**Seconded to ATR Company in Toulouse**

The Company is a joint venture between EADS and Alenia Aeronautica for the design, production, marketing & sales and support of ATR 42 and 72 aircraft.

**1/06/97 – 30/08/99**

**Asset Management Business Director**

Responsible for 2<sup>nd</sup> hand aircraft refurbishment and reconfiguration activity. Responsible for the purchase of all services required for the above activity (about 35 M Euro yearly budget) with the achieved target of cost reduction of 20% per year.

**1/03/95 – 31/05/97**

**Customer Support Director (Customer Services)**

Coordinator of all services provided by ATR to the Customers in North America, Far East and North of Europe.

Project Manager for some major fleet modification campaigns. All performed in the respect of the technical and budget targets.

Coordinator of the merger of the British Regional Aircraft Companies Avro e Jetstream with ATR.

**1/03/92 – 28/02/95**

**Working Party and Engineering Assistance Commercial Manager (Customer Services)**

Responsible for the marketing and sales of all the services provided by ATR to all Customers (excluding training and spares).

**28/12/88 – 28/2/92**

**Officine Aeronavali of Venice (Alenia Company) Design Office Engineer.**

Engineering and design support to the Douglas DC 8 Cargo Modification and for the integration of new mission systems the Breguet Atlantic of Italian Air Force. Quality Auditor. Responsible of all aeronautical aspects of the Breguet Atlantic upgrades.

EDUCATION

- 1980 High School (Bachelor in sciences)
- 1988 Master in Aeronautical Engineering at Università "La Sapienza" of Rome (July 1988) with specialization on materials science. Graduated with a research thesis on crack growth in shell structures. Thesis awarded and published;
- 2014 Master in Air Transport at the Ecole Nationale de l'Aviation Civile

PERSONAL SKILLS

Mother tongue Italian

Other languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1

French

C1	C1	C1	C1	C1	C1

**Dati personali**

Autorizzo il trattamento dei miei dati personali ai sensi del Decreto Legislativo 30 giugno 2003, n. 196 "Codice in materia di protezione dei dati personali".

Roma 13.02.2020