

## CURRICULUM VITAE

1. **Family name:** **MANCIA**
2. **First names:** **ROBERTA**
5. **Education:**

Institution [Date from – Date to]	Degree(s) or Diploma(s) obtained
1997-2004 University of Rome Tor Vergata Faculty of Law	<b>Master Degree in Law</b> ("Doctor of Jurisprudence")
2004_2005 University of Roma Tre Centre of Excellence in European Law	Master European Union Law
2006-2007 University of University of Alcalá de Henares - Madrid "Curso de derecho Español para Juristas Extranjeros – DEJE" Alcalá de Henares – Madrid, Spain	Postgraduate Course
2007 Prueba de Conjunto - University of Castilla La Mancha. Spain	Homologation of the Italian Degree "Dottore in Giurisprudenza" to the Spanish Degree "Licenciado en Derecho" (Resolution of the Spanish Minister of Justice n. 2007-h09356)
2010 -2011 Training Course on Mediation and Conciliation in Civil and Commercial Matters" PMR Europe – Rue Dodoné 113 Brussels	Certificate of Civil and Commercial Mediator

6. **Language skills:** Indicate competence on a scale of 1 to 5 (1 – excellent; 5 – basic)

Language	Reading	Speaking	Writing
English	1	1	1
Italian	1 (MT)	1 (MT)	1 (MT)
French	1	1	1
Spanish	1	1	1
Portuguese	4	5	5

7. **Membership of professional bodies:**

- Ordine degli Avvocati di Roma ( Rome Bars Association )
- Ilustre Colegio de Abogados de Madrid ( Madrid Bar Association )

**Other Memberships**

- Member of the scientific pannel "Osservatorio sulla rappresentanza dei Cittadini [http://www.unimarconi.it/uni/v20/indexa1\\_2.php?id=142](http://www.unimarconi.it/uni/v20/indexa1_2.php?id=142)
- Member of AIDA IFLA – "Associazione Italiana Diritto agro – alimentare" (Italian Food Law Association") Via Ciro Menotti, 4 Roma

8. **Other skills:**

- Qualified Solicitor in Italy and Spain
- Registered expert evaluator in FP 7 – Horizon 2020 database
- Lecturer at European Project Association (EPA), Belgium
- Lecturer at the University of Rome "Sapienza"

- Innovation management. Research management; Planning, implementation, monitoring and evaluation of Programmes/Projects; Project development, fund-raising, partnership building; Innovation-related (regional) strategic planning and management; Business Administration. Business planning/management, legal and contractual issues of Eu Funded project
- Education & Training Management. Environment in Education. Quality Education. Teachers' Training. Team building/management. Career development management.
- Computer literacy and abilities (e.g. use of individual/group productivity tools).
- Project Cycle Management, Logical Framework Approach, Quality Management.

**9. Present positions:**

- **Consultant and legal advisor** (Italy) for 1) international university cooperation between Universities of Rome Sapienza "Impresapiens" department (Italy), (2) Associated Lawyer at Studio Legale Morrone Rome European Law, European Funds and European Project management division (3)International cooperation : several management experiences as Team leader in projects aiming to strengthen relationship between public and private sector and to set up consortiums and collaboration agreements between research and technology centres and companies regarding the exploitation of innovative technology applications ( 4) Lecturer in a number of training course on European project development and management in Europe, Mexico, Croatia, Tunisia, Egypt, and Algeria.

**10. Years within the firm: N/A**

**11. Key qualifications:**

- 10 years of experience **Legal Advisor with specialisation in EU funding, policies and legislations.** Extensive knowledge of EU legislation, in particular **EU research** (movement of goods, of capitals, freedom of establishment, competition law)
  - Strong knowledge of the FP 6 and 7, including design and management of its programmes:
  - Legal consultant International and European Research and Development projects
  - Project manager, trainer and legal advisor
  - Project development, fund-raising, partnership building.
  - Financial, administrative and contractual management of EU funded projects (FP6 and FP7 Projects, Public Procurement, international tenders)
  - Negotiation and contractual coordination activities,
  - IPR and legal issues of EU funded projects
  - Training, capacity building and technology transfer
  - Lobbying activities and policy briefing
- Experienced Project Manager and Process Consultant for complex EU programmes; Extensive knowledge of project cycle management, logical framework, evaluation & preparing ToR. Good knowledge of EU instruments e.g. FP RTD, CIP, LLP, PROGRESS, Structural Funds EuropeAid, Relex. Extensive experience of trans-national working and promoting good working relationships at all levels in the private and public sectors. Proposal writing for EU competitive tenders
- 10 years' experience as legal advisor in a number of research and innovation projects
- Training of students, professionals and public officials from Central administration, regional and local authorities, both from EU Member States, Mediterranean Countries and Latin America Countries on participation in EU funded programs.
- Qualified Solicitor and Civil and Commercial Mediator

**12. Specific experience in the region:**

Country	[Date from – Date to]
Italy, Spain, France, Belgium, UK, Czech Republic, Hungary, Romania, Croatia, Mexico, Jordan, Tunisia, Algeria, Egypt, Morocco, (short term input)	2002 – ongoing

### 13. Professional experience:

Date	Location	Company	Position	Job Description
06-2012 ONGOING	Italy	University of Rome "Sapienza" Centro di Ricerca e Servizi Impresapiens Via Salaria 113 Roma Ref. Chiar.mo Prof. Fabrizio D'Ascenzo	Legal advisor on European Policies and European funding programs	<ul style="list-style-type: none"> <li>- Planning of project activities, partnership building</li> <li>- Financial, administrative and contractual management for the participation of the Impresapiens research and department in EU funded projects</li> <li>- Negotiation and contractual coordination activities, management of international project consortiums</li> <li>- Intellectual property right protection and management</li> <li>- Legal prevision of project management</li> <li>- Policy briefings and lobbying activities</li> <li>- Lecturer at the Master on European Project Development (Master in Europrogettazione e professioni europee) starting date 01/02/2014 <a href="http://www.coris.uniroma1.it/testonews.asp?id=6826">http://www.coris.uniroma1.it/testonews.asp?id=6826</a></li> </ul>
11/2011 Ongoing	Brussels and other locations	European Project Academy <a href="http://europeanprojects.org/">http://europeanprojects.org/</a>	Lecturer, advisor on European Funds	<ul style="list-style-type: none"> <li>- Scientific director and Lecturer at the "Master in technology for the Development of European Projects" Editions : 2011 /2012 /2013/2014</li> </ul>
10-2009 04/2013	United Kingdom, Belgium, Italy, Tunisia, Jordan, Egypt	Europe for Business - UK	Senior Consultant- Expert for Research Programmes.  Since 2010 Head of Food innovation Unit Legal Consultant	<p>Preparation of offers and consortium building for Research Framework Programmes, CIP (Ecoinnovation, Intelligent Energy Europe), Life+, ENPI-CBC projects.</p> <p>Deep knowledge of EC project evaluation methods and techniques, instruments and procedures of EC bilateral cooperation (EU Mexico, and EU Med Countries), principles and working methods of Project Cycle Management, EC aid delivery methods. Good knowledge of policies, legislation, standardisation, and sustainability strategies in ICT, Energy and Environment.</p> <p>Experience in knowledge and technology transfer, from research to industry and SMEs. Support to business plans and commercialisation R&amp;D results.</p> <p>Legal consultant on IPR strategic management on international cooperation activities.</p> <p>Sub programme Area: Mediterranean Countries: Morocco, Algeria, Tunisia, Libya, Egypt, Jordan, Palestinian-administered Areas, Lebanon, Syria, Mexico</p> <p>Most recent activities:</p> <ul style="list-style-type: none"> <li>- Head Project Manager for the CB-WR-MED - Capacity building for Direct Water Reuse in the Mediterranean Area (Tunisia) in Water management &amp; Technology field (ERA WIDE INCO.2010-6.2)</li> <li>- Project Manager for the IJERA Project "integrating Jordan into the European Research Area" (FP7 ERA WIDE</li> <li>- Support Project Manager (legal issue and training) : for the WINS-ICT (Western Balkans INCO-NET support ICT) and FORESTA project ( Brasil ) , funded by the FP7 ICT programme, STREAM Project (FP7-ENV-2010-5.1.0 -1). Dissemination and uptake of FP environmental research results with tangible impact on economic growth and social welfare, MOICT Project "Morocco Research Advance in ICT for Water" (FP7 ERA WIDE programme), Thebera project "Theodor Bilharz into the European Research area" (FP7 ERA WIDE programme)</li> </ul>
10-2010/ 10-2012	Belgium Rond Point Schuman 6 Brussels, 1040	CERI European Centre for Italian Research	Legal advisor	<ul style="list-style-type: none"> <li>- Legal consultant on European Policies and European funding programs and European legislation</li> <li>- IPR Management in EU funded projects</li> <li>- Training actives for CERI's members</li> </ul>

01-2005/ 08-2008	Italy	Federalimentare – The Italian Food and Drink Industries Federation Viale Luigi Pasteur 10 - 00144 Roma Italia <a href="http://www.federalimentare.it">www.federalimentare.it</a>	Manager European RTD projects Legal advisor on European RTD programmes	EU Research Project Manager (Integrated Project TRUEFFOD “Traditional United Europe Food”, ENFFI European Network for Financiang Food Innovation , ICARE ,Impeding neo-formed Contaminants Accumulation to Reduce their health Effects) Italian Technology Platform “Food for Life” Deputy Secretariat Main Tasks: <ul style="list-style-type: none"> <li>- Interface with EC representatives;</li> <li>- Interface and coordinator of SPES GEIE, a European Economic Interest grouping composed by 13 National Food and Drink Industries Federations;</li> <li>- Planning of project activities, implementation activities, Work package leadership;</li> <li>- Financial distribution and financial management;</li> <li>- Pre-normative research, IPR regulation</li> </ul>
11-2007 ONGOING	Italy	Studio Legale Prof. Avv. Pietro Morrone Via Ulpiano 29 00100 Roma <a href="http://www.morronestudiolegale.com/">http://www.morronestudiolegale.com/</a>	Lawyer	<ul style="list-style-type: none"> <li>- Advisor on European technical regulation (law agribusiness; law banking, international trade and cooperation, cooperation legal, business, innovation and research, public health);</li> <li>- Advice and assistance in the preparation of contract documents, financial and administrative management, reporting of projects financed by European funds (call for proposal, grants / subventions, public procurement, call for tenders)</li> <li>- Assistance in the preparation of instances institutions EC (European Commission, Parliament, Advisory Committees and Executive agencies)</li> <li>- Assistance in the negotiation of project proposals at the European Commission - Tenders international project financing</li> <li>- Advice and assistance in the establishment of European consortia in the context of EU funding programs.</li> <li>- Management of Intellectual Property Rights in Community programs</li> <li>- Activities of international education and training in the field of Community funding, project management, European tenders, IPR managemnt</li> </ul>
11-2004/ 08-2010	Italy	Università telematica Guglielmo Marconi U.T.G.M Via Plinio 44 – 00193 Roma Italia  Jurisprudence Department  ww.unimarconi.it	Assistant Professor	<ul style="list-style-type: none"> <li>- Main assignments: Exams and graduation thesis tutoring, assistant Professor, E-Learning Content Editor</li> <li>- Areas of practice: European Law</li> </ul>
09/2004 09/2006	Italy	Studio Legale Prof. Avv. Alessandro de Belvis Via Crescenzo 20 00195 Roma	Legal practitioner	<ul style="list-style-type: none"> <li>- Area of Practice: Commercial law, Family law</li> <li>- Main activities: drafting of legal documents, doctrinal and jurisprudential research, drafting contracts and negotiating agreements.</li> </ul>
09-2002/ 03-2005	Italy	Sviluppo Formazione e Riqualficazione S.r.l. Via Angeloo Bargoni 8 00100 Roma	Consultant	Assistance and information to public and private organizations for research activities and for the evaluation and submission of proposals referred to European direct funds and national structural funds.

#### 14. Other Information

- Holding a current position as Strategic Legal Advisor and Leader of many projects for University of Rome Sapienza ; Advisor and Strategic Legal Advisor for many public institutions and private enterprises.
- Founder of FarEuropa. FarEuropa is a association of Lawyers aimed in promoting the participation of SMEs and professionals at European policies and programs
- Lecturer in many courses and EU events (see annex 1)

##### Publications

- “The Knowledge Based Bio-Economy in Europe: Achievements and Challenges ” Dirk Carrez, Willy De Greef ,Patrick Cunningham, Lorenza Daroda, Roberta Mancia, Johan Albrecht, László Máthé. Full report prepared for the European Commission’s “KBBE Conference” held in Brussels on 13/14 September 2010. <http://kbbe2010.be/en/kbbe2010/programme/kbbe-report>
- Roberta Mancia “Food for the Future” Food and Beverage International February 2009
- Roberta Mancia, Giorgio Guerriero, Ennio Vallarelli “I principali aspetti dell’evoluzione dei procedimenti in materia commerciale: nuovi scenari e problemi irrisolti nel processo societario e in ambito fallimentare.” (“The main features of the evolution of the procedures about commercial law: new sceneries and problems in company trial and in bankruptcy field) September 2009 Gangemi Editore Roma
- Roberta Mancia, Federica Pigliacelli “La Cooperazione giudiziaria in Europa in materia penale e civile” ( Judicial cooperation in Europe on Crime and Civilian Process) di Roberta Mancia & Federica Pigliacelli, Quaderni dell’Osservatorio sulla rappresentanza dei cittadini dell’Università Telematica Guglielmo Marconi, Gangemi Editore Roma. [http://www.unimarconi.it/uni/v20/indexa1\\_2.php?id=150](http://www.unimarconi.it/uni/v20/indexa1_2.php?id=150)
- Roberta Mancia “Politica Giovanile dell’Unione europea e strumenti finanziari correlati” ( European Youth Policy and related financial instruments) Quaderni dell’Osservatorio sulla rappresentanza dei cittadini dell’Università Telematica Guglielmo Marconi, Gangemi Editore Roma December 2007
- Roberta Mancia “ The reform of CAP “Quaderni dell’Osservatorio sulla rappresentanza dei cittadini dell’Università Telematica Guglielmo Marconi, Gangemi Editore Roma April 2008
- The European Funds : guideline to the European direct funding programs 2014 -2020 ( **in preparation** )

In riferimento alla legge 196/2003 autorizzo espressamente l'utilizzo dei dati personali e professionali riportati

Roberta Mancia

## ANNEX 1

### Roberta Mancina. Overview of main training and lecturing activities

#### Field of legal expertise in European funded RST Projects:

- Full project development and project design
- Financial, administrative and contractual management of EU funded projects (FP6 and FP7 Projects, Public Procurement, international tenders)
- Negotiation and contractual coordination activities, management of international project consortiums
- Intellectual property right protection and management
  - Negotiation and drafting of commercial and intellectual property contracts;
  - Alternative dispute resolution
  - Managing intellectual property generated by EU projects ( FP7, CIP, Horizon2020)
  - Management of IPR on international consortia established under the 7th Framework program of the EC and Horizon2020
  - Training and capacity building activities on IPR, contractual aspect of EU RTD funded projects
- Legal prevision of project management

#### Teaching and lecturing activities on IPR protection & management during the year 2011/2012/2013

Place	Date	Subject	Number of hours teaching - lessons	Beneficiary
Brussels	January to June 2011	IPR Protection and management in the Community 7th Framework Program European Patent System IPR strategies, utilization & commercialization of IPR and research results Contractual Issues ( management of IP in the Consortium agreement and side agreements ) alternative dispute resolution on IPR	182	CERI – European Centre for Italian research Rond Point Schuman 6 – 1040 Bruxelles BE
Brussels	February 2011	Legal ,Financial and Administrative aspects in FP7 Projects, IPR Protection	24	Higher Council for Science and technology of Jordan - Jordan Liaison Officers to Brussels
Brussels	March 2011	IPR Protection in European Research and Innovation Projects	24	Palestine Technical University – Kadoorie (PTUK)
Naples	June 2011	Legal ,Financial and Administrative aspects in FP7 Projects, IPR Protection	8	University Federico II – Faculty of Agriculture
Tunis	June 2011	Technology transfer and IPR protection, management and enforcement in European R&D Projects	24	CERTE - Centre for water researches and technologies Borj Cedria (Tunis-Tunisia)

		IP Contracts in EU Funded RTD Projects		
Barcelona	September 2011	IPR provisions in the Community 7th Framework Program	24	Stream project Summer school <a href="http://www.stream-project.eu/">http://www.stream-project.eu/</a>
Gorizia (Italy)	November 2011	IPR strategies, utilization & commercialization of IP and research results	16	European Academy for Education and Social research- “Master in Technologies for the development of European projects”  <a href="http://www.academy-europa.eu/index.php?option=com_content&amp;view=category&amp;layout=blog&amp;id=12&amp;Itemid=210">http://www.academy-europa.eu/index.php?option=com_content&amp;view=category&amp;layout=blog&amp;id=12&amp;Itemid=210</a>
Brussels	March 2012	Legal ,Financial and Administrative aspects in FP7 Projects Technology transfer IPR strategies, utilization & commercialization of IPR and research results  National Patent Offices, WIPO and International Protection	24	Delegation of the “Unidad de Cooperación Internacional del Instituto Nacional de Investigación Agropecuaria (INIA)” Montevideo , Uruguay .
Tunis	24-25 April 2012	Legal framework of RTD EU funded projects in (international law aspects )  European Project design and management Technology transfer IPR strategies, utilization & commercialization of IPR and research results	16	CERTE - Centre for water researches and technologies Borj Cedria
Rovinj - (Croatia)	12- 17 May 2012	European Project design and management Technology transfer IPR strategies, utilization & commercialization of IPR and research results	48	European Academy for Education and Social research- “Master in Technologies for the development of European projects”  <a href="http://www.academy-europa.eu/index.php?option=com_content&amp;view=category&amp;layout=blog&amp;id=12&amp;Itemid=210">http://www.academy-europa.eu/index.php?option=com_content&amp;view=category&amp;layout=blog&amp;id=12&amp;Itemid=210</a>
Mexico City	23-24-25 May 2012	IPR strategies, utilization & commercialization of IPR and research results Legal framework of RTD EU funded projects in (international law aspects )	24	Unam Universidad Nacional Autonoma de Mexico
Santiago de Queretaro	26 – 27 May 2012	IPR strategies, utilization & commercialization of IPR and research results Legal framework of RTD EU funded projects in (international law aspects )	16	Instituto Tecnológico y de Estudios Superiores de Monterrey, (ITESM) Campus of Santiago de Querétaro

Mexico City	13 June 2012	Legal framework of RTD EU funded projects in (international law aspects )	8	CONACyT Consejo Nacional de Ciencias y Tecnologías de Mexico
Rome	27-28 June 2012	European Project design and management Technology transfer IPR strategies, utilization & commercialization of IPR and research results	16	University of Rome "Sapienza" – Impresapiens Research Centre
Rovinj (Croatia)	18-19-20 October 2012	Legal framework of RTD EU funded projects (international law aspects ) Eu Funding opportunities	24	European Academy for Education and Social research- "Master in Technologies for the development of European projects"
Brussels	27-28-29-30 November 2012	European Project design and management Technology transfer IPR strategies, utilization & commercialization of IPR and research results  Contractual Issues ( management of IP in the Consortium agreement and side agreements )	32	European Academy for Education and Social research- "Master in Technologies for the development of European projects"
Brussels	15-16 November 2012	IPR strategies, utilization & commercialization of IPR and research results;  Legal framework of RTD EU funded projects (international law aspects )	24	Delegation of PUAL ( Programa Universitario de Alimentos de la Unam ) Mexico
Tunis	20/ 21 February 2013	Legal framework of RTD EU funded projects (international law aspects )  IPR management best practices  IPR conflicts and dispute resolution within a FP7 project	12	CERTE - Centre for water researches and technologies Borj Cedria
Cairo	26/28 February 2013	IPR strategies, utilization & commercialization of IPR and research results  Legal framework of RTD EU funded projects (international law aspects )  IPR management best practices  IPR conflicts and dispute resolution within a FP7 project	24	Theodor Bilharz Research Institute (TBRI) Egypt
Parma	09/10/ 11 April 2013	Legal framework of RTD EU funded projects	24	European College of Parma



		IPR management		
Rovinj Croatia	17/18 September 2013	New EU Funding Opportunities (2014 – 2020)  The Multiannual Financial Framework (2014 – 2020) and the system of direct funding of the European Commission	16	European Projects Academy
Brussels	15/16/17 October 2013	European project development	24	European Projects Academy
Brussels	25/26/27 November 2013	European project development	24	European Projects Academy
Brussels	29/30 November 2013	Legal aspects of European funded projects	16	Union Camere Lombardia
Brussels	17 – 22 February 2014	European project development	48	European Projects Academy
Brussels	20/21/22 March 2014	European project development	40	European Projects Academy
Rome	February 2014 – May 2014	Master “Europrogettazione e professioni europee”  <a href="http://www.uniroma1.it/didattica/master/europrogettazione-e-professioni-europee">http://www.uniroma1.it/didattica/master/europrogettazione-e-professioni-europee</a>	72	Univeristy of Rome Sapienza