

Cyber-Security Professional, with 20+ years of experience. Business Developer, Security Architect, Technical Pre-Sales. Strong multinational experience. Electronic Engineer, thoroughly Security Certified Professional (CISSP-ISSAP CISM CISA OPST, ISO/IEC27001 ITIL PRINCE2 PMP).

## PERSONAL STATEMENT

Trusted Advisor, aimed at addressing Business needs (e.g. Risk, Intelligence, Resiliency), Compliance issues (e.g. Privacy, Payment, Audit Report) and Governance. Security Strategist focused in getting to the 'next step', by proper deployment of processes (e.g. Security Operation, Data Protection , Identity), infrastructures (e.g. IAM, SDLP) and security of Cloud and Web 2.0. Business Manager: P&L; Teamwork, SLA and Project Management.

## WORK EXPERIENCE

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### 2018 – today Cyber Security Architect

Atos

- *Responsibilities:* Delivery & Tech Mgmt Id Governance: SAP-IDM, SSO, Privilege User Mgmt; Sec Services: MSS, P-SOC. Ethical Hacking: project leading about WAPT, MAPT, VA: Tier-EU in banking Environment, IoT Security Assessment.
- *Activities:* Business Development Compliance: GDPR, BdI 285; Sec Assessment: ISO27001, BIA; Cloud: CASB, CKMS, CWPP. Project Management
- *Achievements:* SPoC Single Point of Contact CEE (Central Eastern Europe) about Prescriptive SOC and Cloud Security

[IT Services](#)

### 2017 – 2018 Cyber Security Head

Intersistemi

- *Responsibilities:* Delivery Management Managing delivery (4 people), consolidating methodology, enhancing technical capabilities:
- *Activities:* Tech Direction; IT Audit (NIST Cyber Security framework, SANS Top20, AgID); Malware, anti-APT, ATP; Behavioural Analysis; Patch Management; secure archiving and sharing
- *Achievements:* Business Development Re-designing the offered service framework and partnership. Pre-Sales (€700K/year). Project Management

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### 2016 – 2017 Cyber Risk Manager for NTT Data

Onyx Technology

- *Activities:* Cyber Risk Cyber Risk Analysis & Security Management for leading Italian Communication Company

[IT Services](#)

### 2013 – 2015 Cyber Security Manager

Reply

- *Responsibilities:* Delivery Management Managing delivery across team (20+ people), consolidating methodology and technical skills
- *Activities:* Tech Direction Pre-Sales of IT Security Services (GRC, architecture, assessment, etc) in Rome and Centre of Italy. PM & Tech Leadership Leading IT Security projects. Looking after team's skill acquisition
- *Results:* Offering Re-design of the framework of service offering (e.g. BIA, DRP, Sec Ops). New partnerships
- *Achievements:* Business Development Improved Technology (and related services) Sales: +200%. New Vendor partnership (+50%)

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### 2010 – 2012 Sr. Architect - Sr. Manager

Novell

- *Responsibilities:* Engage Management Program/Project Management about IAM, Identity Governance and Security Management

# Paolo Ottolino

- *Results:* Solution Architecture SSO, Privilege User Mgmt. ID Governance. WAF. SIEM, Reporting (SANS Top 5, OWASP Top10)

[IT Products & Services](#)

## 2006 – 2010 Sr. Lead Principal

Symantec

- *Responsibilities:* Tech Direction Methodologies (“Information Feng-Shui”, “Sun Tzu Hardening”, “Compliance Control Taxonomy”).
- *Achievements:* CoE “Security Management” EMEA Leader 2008.10
- *Activities:* PM & Tech Leadership Compliance (International Standards: SIO27001, CobiT; Regulations: Basel II, SOX)), Risk, InfoSec Mgmt. Sec Assess, Security Intelligence, Anti-Fraud, Incident Handling, SOC Model, MSS Interfaces
- *Results:* Business Development Presale (\$2M/year)

[IT Products & Services](#)

## 2002 – 2006 ICT Security Advisor

Business-e (IT Way)

- *System & Network Security:* Developing guide-lines about hardening across a leading Italian Mobile Operator. Designing Architecture, installing and configuring firewalls (CheckPoint), IDS (ISS)
- *Military Environment:* Risk Analysis and Management. Development of inherent Policies and Procedures

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## 2001 – 2002 ICT System Consultant for TIN.IT

Assioma

- *Activities:* Implementation, monitoring and maintenance of the IT infrastructures “PSTN SMS Relay Platform”, “ADSL Provisioning”, “Dedicated Hosting” nearby TelecomItalia

[IT Services](#)

## 2000 – 2001 ICT Operator/Designer

Finnat Euramerica Bank

- *Responsibilities:* design of Trading on-line services
- *Activities:* ICT Application: infrastructure management: GAM, “open” infrastructure

[Bank & Financial](#)

## 1998 – 1999 Officer

National Air Force

- *Activities:* IT Operations nearby Central Direction

[National Defense](#)

## 1997 – 1998 IT Administrator

Sapienza, University of Rome

- *Activities:* System Administrator: Network Management

[Education](#)

## TEACHING

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## 2012 – 2016 ISACA Roma

CISA Certification

- Teacher of the official course for CISA exam preparation, about Domain 1 “IT Audit Process”

## 2003 – 2005 Prometeo Linux

Red Hat administration

- Teacher of the official course about RedHat administration

## 2002 – 2004 Helios Management

Master in Unix Administration

- Teacher of the post-graduate master about Unix management

## VOLOUNTERING

### 2012 – today (ISC)<sup>2</sup> Italy Chapter

Directive Board Member

- Responsible of Workgroup "Localizzazione"
- Experiencing security certification in Italian language for (ISC)<sup>2</sup>
- Deepening the eCF (e Competence Framework) compliance issues

### 2007 – today (ISC)<sup>2</sup>

Item Writer & Subject Matter Expert

- Writing and reviewing official questions about CISSP examination (CAT: Computer Adaptive Test) and CISSP-ISSAP examination (CBT: Computer Based Test)
- Participation in specific International Workshops

### 2015 – 2020 Clusit (was Oracle) Community for Security

Contributor

- "European Compliance" Workgroup
- "Cloud Security, Compliance e Contratti" Workgroup

## MAIN SPEECHES

Organizer	Conference	City	Argument	Title	Date
Clusit	Security Summit 2018	Rome	Cloud Governance	<a href="#">Effective Cloud Governance</a>	2018.06.06
ISACA	EuroCACS 2018	Edinburgh	GRC	<a href="#">Effective Cloud Governance (242)</a> , <a href="#">GDPR Pain Points (233)</a>	2018.05.29
GDPRDay	GDPRDay	Rome	GDPR	<a href="#">GDPR Pain Points</a>	2018.05.15
ISACA	CSX Europe 2017	London	many	<a href="#">BIA for Dummies (241)</a> , <a href="#">EU Laws and Cyber Security (311)</a> , <a href="#">Web 2.0 Security (321)</a>	2017.10.31
Clusit	Security Summit 2017	Rome	Web 2.0 Sec	<a href="#">Web 2.0 Security</a>	2017.06.09
(ISC) <sup>2</sup>	SecureCEE 2016	Prague	Web 2.0 Sec	<a href="#">Web 2.0 Security</a>	2016.09.27
Sapienza	ICT Cert Day 2015	Rome	(ISC) <sup>2</sup> Certs	<a href="#">(ISC)<sup>2</sup> Credential: InfoSec Professional Certification</a>	2015.09.15
Reply	eXchange	Milan	Web 2.0 Sec	<a href="#">Web 2.0 Security</a>	2015.06.16
AIEA	Sessioni di Studio	Rome	Info Feng Shui	<a href="#">Information Feng Shui: olistica delle contromisure</a>	2014.10.02
(ISC) <sup>2</sup>	SecureRome	Rome	Chapter Italy	<a href="#">Overview and Initiatives</a>	2013.07.19
OWASP	Italy Day 2012	Rome	OWASP-ISC2	<a href="#">Convergenza tra approccio empirico e sistematico</a>	2012.11.20
Symantec	EMEA Symposium	Wien	IT Compliance	<a href="#">A Programmatic Approach to Assuring IT Compliance</a>	2008.08.27
AIEA	Sessioni di Studio	Torino	DLP	<a href="#">Data Loss Prevention</a>	2008.03.13
IsacaRoma	Giornate di Studio	Roma	Basel 2 & IT	<a href="#">Basel2 &amp; IT Risk Management</a>	2007.01.25

## PUBLICATIONS

<i>Editor</i>	<i>Resource</i>	<i>Argument</i>	<i>Title</i>	<i>Date</i>
Clusit	Community for Security	Cloud Security	Consapevolmente Cloud	2019.03.11
Tecna	ICT Security Magazine	BIA	BIA for Dummies: Margine Operativo e Resilience	2017.10.03
Oracle	Community for Security	Critical Infrastructure	Cybersecurity & Critical Infrastructure: Normativa Italiana ed Europea	2016.11.20
Tecna	ICT Security Magazine	PCI-DSS	PCI-DSS Made Easy: Compliance for Dummies	2016.09.03
Tecna	ICT Security Magazine	Web 2.0 - CMS	Secure Web 2.0: Interazione con l'Utente ed Insicurezza	2016.07.10

## EDUCATION

2010	<b>Engineering Professional Qualification</b> University "Sapienza" of Rome: State Exam	<b>105/120</b>
2002	<b>Electronic Engineering and Computer Science</b> University "Sapienza" of Rome: Master Degree	<b>104/110</b>
1991	<b>Classical High School</b> Public Gymnasium Lyceum "Anco Marzio", Rome: Leaving Exam	<b>45/60</b>

## PROFESSIONAL TRAINING &amp; CERTIFICATIONS

2018	<b>ITIL Intermediate</b> Certificate in IT Service Operation
2018	<b>ITIL Intermediate</b> Certificate in IT Service Transition
2017	<b>L.A. ISO/IEC 27001</b> CSQA: Lead Auditor
2016	<b>PRINCE2 Foundation</b> Exin: PRojects IN Controlled Environments
2012	<b>PMP</b> PMI: Project Management Professional
2008	<b>ITILv3 Foundation</b> Exin: Information Technology Infrastructure Library
2006	<b>CISM</b> ISACA: Certified Information Security Manager
2006	<b>CISA</b> ISACA: Certified Information System Auditor
2005	<b>CISSP-ISSAP</b> (ISC)2: CISSP-Information System Security Architecture Professional
2004	<b>CISSP</b> (ISC)2: Certified Information System Security Professional
2004	<b>OPST</b> ISECOM: OSSTMM Professional Security Tester

## PERSONAL SKILLS

Mother tongue Italian

# Paolo Ottolino

Other language	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	C1	B2	B2	C1

## Organisational / managerial skills

*Management:* Resource Management, P&L; Teaching, Team Building, People Management; WBS, Gantt, Solution Maps, Mind Maps

*Governance, Risk & Control:* CobiT ISO/IEC 38500, ISO/IEC 2700x, Balanced Scorecard, OSSTMM, OWASP, ITSEC, Common Criteria

*Law & Regulation Compliance:* Data Protection: "95/46/EC", "196/03", GDPR (2016/679/EU); Financial: PCI-DSS, SOX, Basel II

*Security Management:* SOC, Incident Management, SIEM, Log Management, Anti-Fraud, Cyber Security, Brand-Protection, Information FengShui

## Technical skills

*Cyber Security Standards:* NIST Cyber Security Framework; SANS Top20; ISO/IEC 27001; OWASP TopTen

*Architecture Security:* Secure Web 2.0 and CMS, Web Application Firewall, Secure Network infrastructure Design, Cryptology, Cloud Security

*Identity & Access Security:* Identity & Access Governance, IAM, IAG, AAA, SSO, PUM, Data Loss Prevention

*Computer Security:* Hardening, Application Security, CMS Security. OSSTMM. Reporting, Access & System Compliance Management

*General Platform:* Content Management (Drupal, SharePoint), Linux (Red Hat, SuSe, Slackware), Directory Service (LDAP, AD), MS-Win (2008R2, 2012R2)

## Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient	Proficient	Proficient	Proficient	Proficient

## Other skills

- Marathon Runner (cfr. [Maximaratona.it](http://Maximaratona.it)).
- I Dang of Viet Vo Dao (cfr. [Vietvodao.it](http://Vietvodao.it))
- Sailing (cfr. [Laser Sailing](http://Laser Sailing))

## Driving licence

A, B