

Simon Zollo

WORK EXPERIENCE

14/06/2021 - 29/07/2021 Napoli, Italy

INTERSHIP INTERNATIONAL NAPOLI NETWORK SOC. COOP

Planning support for the start-up phase of a digital food delivery service. Market studies, demand analysis (data science and mining), support in operational planning and management of demand flows. The objective of the Internship was to acquire the quantitative knowledge of the digital food delivery market in the municipality of Naples, with the aim for the company to understand the relation between supply and demand through intermediation platforms.

PRO-BASKETBALL PLAYER EXPERIENCE:

After a 3-year long-experience as a player in the young national teams of the ViviBasket and Cuore Napoli Basket in Naples, I pursued my career as a semi-pro basketball player at the highest levels in A2 and B leagues (Cuore Napoli Basket, Giulianova and Sant'Antimo) during the years 2017-2020. After the Covid-19 pandemic crisis and having chosen to attend in person the Master University Program, I decided to downgrade my basketball competitive level moving to Rome and being recruited at first by the Team SMIT Roma Centro and after by Vigna Pia Basketball team in C Italian National Championship.

EDUCATION AND TRAINING

04/09/2023 - 06/09/2023 Roma, Italy

SUMMER SCHOOL IN ECONOMIC, SOCIAL AND FINANCIAL NETWORKS (ESFN) A.M.A.S.E.S. and Sapienza University of Rome

Main topics of the school:

- -Network structures and topological indicators
- -Financial Networks
- -Network extraction and modellings
- -Combinatorics and networks for the empirical analysis of financial and social systems
- -Networks and Echo Chambers: Polarization Dynamics on Social Media

Website www.amases.org

10/2021 - 17/07/2023 Roma, Italy

MASTER'S DEGREE IN MANAGEMENT OF TECHNOLOGY, INNOVATION AND SUSTAINABILITY (LM-77) Sapienza University of Rome

This academic course developed new skills in the following fields:

- Economics: management of innovation, sustainability, and technologies; marketing and omnichannel marketing skills; project management models and instruments; innovation history and economy knowledge; planning and strategic management; supply chain management.
- Data Science and Statistics: data mining; text mining; data visualisation; network-based instruments; data wrangling; application of different analysis such as PCA, simple and multiple linear regression, Loess regression, Cluster analysis (hierarchical and not); calculation of different correlation indices; programming skills in R and Python.

Main projects developed in working groups:

- "Twitch Italia: una analisi della community": Network analysis of the top 25 streamers and their users. Collection of data with Twitch API by automating the process with R, for a total of about 1.5 million data collected.
- "Wimbledon 2022: un prospetto dei giocatori": Prediction of the tournament by analyzing 18 players selected through PCA, Cluster analysis and multiple linear regression.

- MarkStrat game during Marketing course: Videogame simulation about marketing, finance, research and development, and other areas in order to achieve a better performance and to manage virtually companies.

Website www.uniroma1.it | Final grade 110/110 Cum Laude |

Thesis Inference of Twitter opinion trends during 2022 Italian election

10/2018 - 14/12/2021 Roma, Italy

BATCHELOR'S DEGREE IN BUSINESS ECONOMICS (L-18) Università degli Studi di Roma UnitelmaSapienza

Website www.unitelmasapienza.it | Final grade 100/110 |

Thesis Importance of Digital Innovation in Business Processes

13/09/2013 - 07/07/2018 Napoli, Italy

HIGH SCHOOL DIPLOMA Liceo Scientifico Statale A. Labriola

LANGUAGE SKILLS

Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
FRENCH	C2	C2	C1	C1	B2
ENGLISH	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

R, R Studio, R Markdown | Phyton Developing | Microsoft Office | Microsoft Word | Microsoft Excel | Operating Systems - Windows, MacOS, Android, IOS

ADDITIONAL INFORMATION

DRIVING LICENCE

Driving Licence: A1 **Driving Licence:** B

PERSONAL SKILLS/ OTHER SKILLS

PERSONAL SKILLS/ OTHER SKILLS

My principal qualities are reliability, scientific curiosity, and team-working ability.

My long experience as a professional basketball player and competitor, has reinforced my tenacity and skills to manage time and commitments. I am a fast learner, rigorous and respectful of deadlines. Furthermore, I grew in a bi-national family (French and Italian) which allowed me to open my mind to intercultural context and international perspectives.