

## Formazione

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**Sapienza University of Rome** 2017-2021 **Studentessa di dottorato** in Ingegneria Industriale e Gestionale (Anno di corso: 3) - Dipartimento di Ingegneria Meccanica ed Aerospaziale, Sapienza University of Rome

**Supervisors:** Prof. A. Avenali and Prof. G. Catalano

Tesi: *Analysis and tools to support policy makers dealing with disruptive business models, competition among alternative technologies and demand behaviour management*

**Sapienza University of Rome** 2014-2016 **Laurea Magistrale in Ingegneria Gestionale**  
*Specializzazione in Business management*

Votazione: 110 cum laude/110 [1<sup>st</sup>]

Tesi: *Social costs associated to transport services: benchmark between rail and road solutions in the UK context.*

**Supervisors:** Prof. G. Catalano and Prof. C. Nash

**Sapienza University of Rome** 2010-2013 **Laurea Triennale in Ingegneria Gestionale**  
Sapienza University of Rome, Rome (Italy)

Votazione: 110/110 [1<sup>st</sup>]

Tesi: *Rationalise public administrations' expenses in goods and services: the Universities case.*

**Supervisor:** Prof. G. Catalano

**Liceo Antonio Meucci, Ronciglione (VT – Italy)** 2004-2009 **Liceo Scientifico PNI**

Votazione: 91/100

## Attività di ricerca

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**Sapienza University of Rome** 2016-2017 **Assegnista di ricerca** in Ingegneria Industriale e Gestionale – Dipartimento di Ingegneria Informatica, Automatica e Gestionale (DIAG).  
Principali aree di ricerca: (i) design, plan and manage single-mode/multi-mode LPT services; (ii) long haul transport and LPT services integration.

## Pubblicazioni e Conferenze

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### Journals

Bruni, R., Catalano, G., Daraio, C., Gregori, M., & Moed, H.F. (2020) Studying the heterogeneity of European higher education institutions. *Scientometrics*, vol. 25, n. 2, pp. 1117 – 1144.

Avenali, A., Catalano, G., Gregori, M., & Matteucci, G. (2020) Rail versus bus local public transport services: A social cost comparison. *Transportation Research Interdisciplinary Perspectives*, vol. 7, Article number: 100200.

Catalano, G., Daraio, C., Diana, M., Gregori, M., & Matteucci, G. (2019) Efficiency, effectiveness, and impacts assessment in the rail transport sector: a state-of-the-art critical analysis of current research. *International Transactions in Operational Research*, vol. 26(1), pp. 5 – 40.

### Proceedings indicizzati

Avenali, A., Gregori, M., Reverberi, P. (2020), Effects of bus-based disruptive business models with limited capacity on rail monopolies: social welfare implications, *Urban Transport XXVI*, vol. 200, 77.

Bruni, R., Catalano, G., Daraio, C., Gregori, M. and Moed, H. F. (2019), Characterizing the Heterogeneity of European Higher Education Institutions Combining Cluster and Efficiency Analysis. In *17<sup>th</sup> International Conference on Scientometrics and Informetrics (ISSI2019)*, September 2<sup>nd</sup> – 5<sup>th</sup> 2019, Sapienza University of Rome, Rome (Italy).

Catalano, G., Daraio, C., Gregori, M., Moed, H. and Ruocco, G. (2017), A scaling approach to tackle the heterogeneity of HEIs, *International Conference on Scientometrics & Informetrics (ISSI 2017)*, Wuhan (China), October 16th – 20th 2017, poster session.

### Conferenze e Workshops

Avenali, A., Gregori, M., Reverberi, P. (2020), Effects of bus-based disruptive business models with limited capacity on rail monopolies: social welfare implications. In *26<sup>th</sup> International Conference on Urban Transport and the Environment (WIT – Urban Transport 2020)*, September 8<sup>th</sup> – 10<sup>th</sup> 2020, Bilbao (Spain) – Online.

Avenali, A., Gregori, M., Reverberi, P. (2020), The long haul transport market evolution: could the railways versus Flixbus competition result in a less satisfied demand?. In *European Transport Conference (ETC 2020) – Association for European Transport*, September 9<sup>th</sup> – 11<sup>th</sup> 2020, Politecnico di Milano, Milano (Italy) – Online.

Bruni, R., Catalano, G., Daraio, C., Gregori, M. and Moed, H. F. (2019), A multi-level and multi-method analysis to characterize the heterogeneity of European higher education institutions, *XXX Riunione Scientifica Annuale AiIG 2019*, Torino (Italy), October 17<sup>th</sup> – 18<sup>th</sup> 2019.

Usami, D., Gregori, M., Persia, L., Petrichella, L. and Raffone, A. (2019). An analysis of Operational Transport Integration in selected countries, in *Convegno SIDT2019 (Società Italiana Docenti di Trasporto)*, September 11<sup>th</sup> – 13<sup>th</sup> 2019, Salerno (Italy).

Gregori, M., Avenali A., Catalano G., Matteucci, G., Nash, C. (2018), In what circumstances is suburban rail economically justified? Observation from British context, *Procurement design of local public transport services – E2 WCTRS*, Rome (Italy), November 15th – 16th 2018.

Catalano, G., Daraio, C., Diana, M., Gregori, M. & Matteucci, G. (2018), Efficiency, effectiveness, and impacts assessment in the rail transport sector: a state-of-the-art critical analysis of current research, *XXIX Riunione Scientifica Annuale AiIG 2018*, Castellanza (Italy), 11th-12th October 2018.

Daraio, C., Gregori, M., Catalano, G. & Moed, H. (2018), Tackling the heterogeneity of HEIs by combining different data sources and applying advanced conditional benchmarking techniques, *Science, Technology and Innovation (STI 2018)*, Leiden (The Netherland), September 12th – 14th 2018.

Avenali, A., Catalano, G., Gregori, M., Matteucci, G & Nash, C. (2017), In what circumstances is suburban rail economically justified? Observation from British context, *XIX Conference of the Italian Association of Transport Economic (SIET) – Growth and Mobility: the transport challenge*, Bari (Italy), October 5th – 6th 2017.

## Premi e borse di studio

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**2015**

**Borsa di studio per tesi all'estero – Laurea Magistrale (2821.00€ gross)**,  
Facoltà di Ingegneria dell'Informazione, Informatica e Statistica, Sapienza  
University of Rome

**Gen 2021- in corso**

**Borsa di Ricerca** in Ingegneria Industriale e Gestionale – Dipartimento di  
Ingegneria Informatica, Automatica e Gestionale (DIAG).

## Curatela di Conference Proceedings

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Catalano G., Daraio C., Gregori M., Moed H.F., Ruocco G. (2019), Proceedings of the 17th International Conference on Scientometrics & Informetrics, 2-5 September 2019, Sapienza University of Rome, Italy, Edizioni Efesto, ISBN: 978-88-3381-118-5, August 2019 (2 volumns, approximately 2800 pages).

## Partecipazione a Organizing Committee di Conferenze Internazionali

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**Member of the Organizing Committee – ITEA2021**

The annual conference of the International Transportation Economics Association (ITEA).

## Partecipazione a Scientific Committee di Conferenze Internazionali

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**Member of the Scientific Committee** - 17th International Conference on Scientometrics & Informetrics, September 2<sup>nd</sup> – 5<sup>th</sup> 2019, Sapienza University of Rome, Italy.

**Member of the Scientific Committee** - 18th International Conference on Scientometrics & Informetrics, July 12<sup>nd</sup> – 15<sup>th</sup> 2021, Leuven, Belgium – Virtual event..

## Review

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### Riviste internazionali

Transport Policy, Scientometrics

## Progetti di ricerca

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### Nov 2019 – Nov 2020

*Will Flixbus make you go by car? Effects of a disruptive business model with limited capacity on a monopoly characterized by high indivisibility: competitive behaviours and social welfare implications.*

Program: PROGETTI PER AVVIO ALLA RICERCA – TIPO 1, Anno 2019 (protocollo n. AR11916B877B0160)

Contractor: Sapienza University of Rome

Principal investigator: Martina Gregori

Supervisor: Alessandro Avenali

### Nov 2017 – Nov 2020

*Methods and procedure for the allocation of national public resources in the Italian local public transport sector*

Program: FINANZIAMENTI DI ATENEO PER LA RICERCA SCIENTIFICA – Anno 2017 (protocollo n. RP11715C76E5E75E)

Contractor: Sapienza University of Rome

Principal investigator: Dott. Ing. Tiziana D'Alfonso

### Mag 2018 – Giu 2018

Membro del team di ricerca istituito presso il Dipartimento di Ingegneria Informatica, Automatica e Gestionale (DIAG, “A. Ruberti”) nell’ambito del progetto di ricerca “*Efficienza e qualità nel TPL – I costi standard*” per ANAV (Associazione Nazionale Autotrasporto Viaggiatori).

### Dic 2016 – Mar 2020

*Comparing Governance Regime Changes in Higher Education: systemic performances, national policy dynamics, and institutional responses. A multidisciplinary and mixed methods analysis.*

Program: PRIN 2015

Responsabile per Sapienza Università di Roma: Prof.ssa Cinzia Daraio

Coordinatore Scientifico: Prof. Gilberto Capano

### Nov 2016 – Giu 2018

*Mobility Operation Platform – CTL* (Sapienza University of Rome) team; progetto inter-universitario coordinato dall’azienda Almaviva Spa

## Periodi di visiting student/researcher

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- Mar 4 2019 – Dic 15 2020** **Visiting PhD Student – topic *transport economics***  
Facultad de Ciencias Fisicas y Matematicas  
Universidad de Chile  
*Supervisor:* Prof. Leonardo J. Basso.
- Maggio 24 – 25 2018** **RISIS – Research infrastructure for research and innovation policy studies. THE CIB Databaset** – Corporate Invention Board  
Coordinated by Antoine Schoen (ESIEE Paris).
- Feb 2016 – Giu 2016** **Research Student (for Master Degree dissertation)**  
Institute for Transport Studies (ITS), University of Leeds (UK)  
*Supervisor:* Prof. Chris Nash.

## Ulteriori corsi di formazione

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- Sep 07 – 08 2020** **Data Quality for Research and Higher Education Studies Methodological Course**  
Sapienza University of Rome – RISIS2 Course (Rome - Online).
- Feb 10 – 14 2020** **Advanced topics in econometrics**  
Professor. Rocco Roberto Mosconi, Politecnico di Milano.
- Mar 07 – 08 2019** **Non parametric random coefficient models or mixed logits**  
Universidad de Chile – FCFM (Santiago de Chile, Chile).
- Ott 08 – 11 2018** **Apulian School in Transport Economics and Infrastructure,**  
University of Bari – (Bari, Italy).
- Sett 11 – 14 2018** **XXVI AiIG PhD Summer School in Management Engineering,  
*Defining the impact of research: scope, methods and practices*,**  
Politecnico di Torino – (Torino, Italy).
- Lug 23 – 27 2018** **Modeling and Simulation of Transportation Networks course**  
MIT Professional Education, Short Programs – (Boston, USA).
- Giu 25 – 27 2018** **XXVI ITEA 2018 Summer School**  
*International Transportation Economics Association*, Hong Kong.
- Mag 07 – 11 2018** **Optimal Transport: numerical methods and applications – School of Advanced Studies**  
University of Padova – (Como, Italy).
- Mar – Mag 2018** **8 Seminars on “Developing Interdisciplinary Models of the Dynamic Science and Innovation: theoretical, methodological and empirical tools and challenges”**  
Organized by Prof. Cinzia Daraio, Sapienza University of Rome.

## **Esperienze di supporto alla didattica**

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- Mag 2021 – in corso**      **Tutor del Corso in Economia Applicata della Laurea Triennale,**  
Ingegneria Gestionale, Facoltà di Ingegneria dell'Informazione,  
Informatica e Statistica – Sapienza University of Rome.  
(titolare del corso: Prof. Alberto Nastasi)
- Gen 2019 – Dic 2020**      **Tutor del Master di I Livello in Management del Trasporto Pubblico Locale,** Dipartimento di Automatica, Informatica e Gestionale (DIAG),  
Sapienza University of Rome.
- Mag 2016 – Lug 2018**      **Tutor del Master di II Livello in Management del Trasporto Pubblico Locale,** Dipartimento di Automatica, Informatica e Gestionale (DIAG),  
Sapienza University of Rome.

## **Esperienza amministrativa**

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- Set 2020 – in corso**      **Membro del team di comunicazione esterna,**  
Laurea Triennale e Laurea Magistrale in Ingegneria Gestionale, Sapienza  
University of Rome.
- Dic 2017 – Sett 2018**      **Collaboratrice per il “Comitato di monitoraggio”** della Facoltà di  
Ingegneria dell'Informazione, Informatica e Statistica dell'Università  
degli Studi di Roma La Sapienza; attività di pubblicizzazione del Corso di  
Laurea in Ingegneria Gestionale.

## **Associazioni scientifiche e professionali**

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- Membro dell'Associazione Italiana di Ingegneria Gestionale (AiIG)
- Membro della Società Italiana dei Trasporti e della Logistica (SIET)
- Membro del International Transportation Economics Association (ITEA)

## **Informazioni aggiuntive**

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**Capacità linguistiche**      *Italiano:* Lingua madre  
*Inglese:* IELTS, Overall band score 7.5/9 (CEFR Level: C1), 2016

**Competenze tecniche**      Windows, MS Office  
Software: R, Mathematica, VOSviewer, JavaScript