

**Personal information**

First name(s) / Surname(s)

**Paolo Ragni**

Nationality

Italian

**Work experience**

Dates

July 2024 – present

Occupation or position held

**Senior Advisor in Finance & Restructuring** (BNL BNP Paribas, other Senior positions in Restructuring Funds)

Dates

Jan 2017 – July 2024

Occupation or position held

**BNL - BNP PARIBAS GROUP***Direzione Crediti Speciali**Head of Special Situations. In charge of large corporate deals under **Restructuring** process*

Dates

2011 – Jan 2017

Occupation or position held

**BNL - BNP PARIBAS GROUP***Corporate Division**Head of Affari Speciali - **Restructuring***

Dates

2010-11

Occupation or position held

**UNICREDIT***Italy Responsible for loans to TLC, Media & Paper, Services, Electronics*

Dates

2009

Occupation or position held

**UNICREDIT CORPORATE BANKING***Restructuring Manager. Start-up phase of the Restructuring activity*

Dates

2004-08

Occupation or position held

**BANCA DI ROMA***HO Senior Loan Responsible*

Dates

2002-04

Occupation or position held

**COFIRI***Director, Private Equity*

Dates

1999-02

Occupation or position held

**GRUPPO IMI SANPAOLO IMI INVESTIMENTI E NHS (MERCHANT BANKING)***Senior Investments Manager. Dirigente*

<b>Dates</b>	1997-99
Occupation or position held	<b>GRUPPO IMI SANPAOLO IMI INVESTIMENTI E NHS (MERCHANT BANKING)</b> <i>Corporate Finance</i>
<b>Dates</b>	1994-96
Occupation or position held	<b>GRUPPO IMI SANPAOLO IMI INVESTIMENTI E NHS (MERCHANT BANKING)</b> <i>Responsible for IMI Proprietary Minority Investments</i>
<b>Dates</b>	1991-93
Occupation or position held	<b>GRUPPO IMI SANPAOLO IMI INVESTIMENTI E NHS (MERCHANT BANKING)</b> <i>Responsible for marketing on Regional Italian Banks – With reporting to the IMI General Director</i>
<b>Dates</b>	1990-91
Occupation or position held	<b>DEUTSCHE BANK</b> <i>Manager – Corporate in Emilia Romagna</i>
<b>Dates</b>	1989
Occupation or position held	<b>DEUTSCHE BANK</b> <i>Branch Director in Bologna. Funzionario</i>
<b>Dates</b>	1986-88
Occupation or position held	<b>DEUTSCHE BANK</b> <i>Young Graduate Business Program</i>
<b>Dates</b>	1984-85
Occupation or position held	<b>THE ECONOMIST GROUP – Business International</b> <i>Analyst - Rome. Articles of interest to multinational Companies located in Italy</i>
<b>Education and training</b>	
<b>Dates</b>	December 1982
Title of qualification awarded	<b>SAPIENZA UNIVERSITY OF ROME</b> <i>Degree in Economics, 110/110 cum laude</i>
	<b>LSE - LONDON SCHOOL OF ECONOMICS</b> <i>Courses in Finance and Accounting</i>
	<b>Scientific high school diploma</b>
<b>Personal skills and competences</b>	
Mother tongue(s)	ITALIAN
Other language(s)	ENGLISH (fluent), FRENCH (good)
Computer skills and competences	Knowledge of the Windows environment and MS Office

## Additional information

- Cavaliere Ordine al Merito della Repubblica Italiana
- Chairman “Comparto crediti” - DEA CCR (Corporate Credit Recovery) Funds
- Member of the Investment Committee of DEA Lagoon Credit Changer Fund
- Finance Community Awards 2015 & 2016 – Best Italian Team & Lead Restructuring Professional
- Lecturer at “Master Banking e Finance”, **Sapienza** University of Rome . Several years of Teaching: 2017, 2018, 2020, 2021, 2022, 2023, 2024 sessions
- Previous Responsibilities:
  - Ifitalia – Member of the 231Law Committee
  - Director - Cofiri Capital S.p.A.
  - Director – Nemetria, Foligno.
- Luiss Publishing 2024 Book – “Non Performing Exposures” Chapter on “Allerta bancaria e tutela del valore di impresa”

9 May 2025