

SUMMARY PERSONAL PROFILE AND VALUES

- **Executive with over 5 years of solid and successful career in Management positions.** I'm the Head of the Representative office in Brussels of Unioncamere Lombardia since 2011, managing a small but very dynamic and efficient unit of 4 people.
- **Over 10 years of experience in European Policies and Public Affairs.** I followed development projects in Poland (2005), Romania (2006-2008) and from 2009 in Brussels, supporting businesses and local authorities to seize funding opportunities. I support, promote and facilitate participation in **projects and tenders** funded by EU institutions.
- **Excellent long-term strategic vision and skills in Public Relations.** Over the past few years I have contributed to a better strategic positioning of Unioncamere Lombardia at a European level. Since 2012 member of the **Management Board of the European Network ERRIN**, which currently involves more than 130 European regions; from 2014 elected as **Vice-Chair** of the network .
- **Strong and recognized expertise in European Clusters and SME networks.** In 2014 I completed my Ph.D. in "Corporate Governance", specializing on European Clusters and business networks. As an expert of the Lombardy Region, I have supported the establishment of the 9 regional clusters. I have published several scientific papers on tools to support European SMEs, as well as several articles in various magazines.
- **Excellent communications skills, especially in public events.** As an expert on European funding I am often invited as a speaker at events and conferences in the Lombardy region. In the last 3 years more than 50 conferences/events, attended by more than 500 companies and regional stakeholders. I teach regular training courses for Universities (Università della Sapienza di Roma, Universitas Mercatorum , University of Turin) training organizations, and Chamber officers.